

# BOARD OF TRUSTEES FINANCE AND FACILITIES COMMITTEE

Allen L. Ryan, Jr., Chair Sergul A. Erzurum, Vice Chair All Trustees are Members

### BACKGROUND MATERIALS Wednesday, December 11, 2024

1.	Reportable Budget and Interfund Transfers for the Quarter Ending September 30, 2024	Tab 1
2.	First Quarter Diversity and EDGE Spend Report	Tab 2
3.	Report on Endowment Funds as of September 30, 2024	Tab 3
4.	Update on Enterprise Risk Management	Tab 4



#### YOUNGSTOWN STATE UNIVERSITY

#### Reportable Budget and Interfund Transfers Quarter Ended September 30, 2024

#### BUDGET TRANSFERS WITHIN THE OPERATING BUDGET (i.e., General Fund and Auxiliaries):

FROM TO AMOUNT REASON

None.

#### TRANSFERS OUTSIDE OF THE OPERATING BUDGET:

FROM	ТО	AMOUNT	REASON
Transfers from Operating Carryforward Fund totaling \$2,783,172.			Approved by Board in September.
	Auxiliary Plant Funds	\$1,515,468	
	Academic Carryforward Funds (Designated Funds)	\$707,704	
	Student Center - Unrestricted (Auxiliary Plant Fund)	\$500,000	
	Strategic Initiatives (Designated Fund)	\$60,000	
Other Transfers			
Academic Affairs Renewals & Replacements (Unrestricted Plant Fund)	Debartolo Hall - Accessibility Services Renovations (Unrestricted Plant Fund)	\$316,400	Transfer to project fund.
Debt Service Reserve Funds (Unrestricted and Restricted Plant Funds)	Bond Fund - Series 2021 (Restricted Debt Service Fund)	\$101,373	To fund portion of FY25 Debt Service.

# Youngstown State University Fiscal Year 2025 First Quarter Diversity Spend Report July 1, 2024 through September 30, 2024

		FY:	202	5		L		FY	202	4	
Diversity Spend - Goods and Services (excludes EDGE and construction)	1st QTR	Percent of Addressable		YTD	Percent of Addressable		1st QTR	Percent of Addressable		YTD	Percent of Addressable
MBE	\$ 335,278	5.96%	\$	335,278	5.96%	\$	254,329	5.47%	\$	254,329	5.47%
Disability Challenged	-	-		-	-		-	-		-	-
Recycled Materials	-	•		•	-		-	-		-	-
Veteran Owned	104,768	1.86%		104,768	1.86%		49,034	1.05%		49,034	1.05%
Woman Owned	72,444	1.29%		72,444	1.29%		7,283	0.16%		7,283	0.16%
Total Diversity Spend	\$ 512,490	9.12%	S	512,490	9.12%	S	310,646	6.68%	\$	310,646	6.68%
Total Addressable Spend - Goods and Services	\$ 5,621,354	100.00%	S	5,621,354	100.00%	S	4,650,657	100.00%	\$	4,650,657	100.00%
EDGE Spend - Goods, Services, and Construction*	1st QTR	Percent of Addressable		YTD	Percent of Addressable		1st QTR	Percent of Addressable		YTD	Percent of Addressable
EDGE	\$ 48,292	0.71%	\$	48,292	0.71%	\$	168,976	2.34%	\$	168,976	2.34%
Total EDGE Spend	\$ 48,292	0.71%	\$	48,292	0.71%	\$	168,976	2.34%	\$	168,976	2.34%
Total Addressable Spend - Goods, Services, and Construction	\$ 6,828,220	100.00%	S	6,828,220	100.00%	<u>s</u>	7,215,286	100.00%	\$	7,215,286	100.00%

<sup>\*</sup> Includes payments to subcontractors

#### **Definitions:**

MBE (Minority Business Enterprise): The MBE program is designed to assist minority businesses in obtaining state government contracts for goods and services. (Unlike the Encouraging Diversity, Growth and Equity program, the MBE program does not apply to construction contracts.) The State of Ohio developed the program because it recognized the need to encourage, nurture and support the growth of minority businesses to foster their development and increase the number of qualified competitors in the marketplace.

EDGE (Encouraging Diversity, Growth, and Equity Program): The EDGE program is designed to assist socially and economically disadvantaged businesses in obtaining state government contracts in the following areas: construction, architecture and engineering; professional services; goods and services; and information technology services. (In contrast to the Minority Business Enterprise program, the EDGE program does apply to construction contracts.) The State of Ohio developed the program because it recognizes the need to encourage, nurture, and support the growth of economically and socially disadvantaged businesses to foster their development and increase the number of qualified competitors in the marketplace.

Youngstown State University (YSU) does not discriminate on the basis of race, color, national origin, sex, sexual orientation, gender identity and/or expression, disability, age, religion or veteran/military status in its programs or activities. Please visit YSU's Commitment to Accessibility webpage for contact information for persons designated to handle questions about this policy.

#### Youngstown State University

#### Diversity Spend Detail Report - Goods and Services

#### (excludes EDGE and construction)

July 1, 2024 through September 30, 2024

Minority Business Enterprise (MBE)	July 1, 2024 through September 30, 2024		
		T (0	
Name	Address	Type of Contract	Purchas
Amazon - Tier 2	PO Box 81207, Seattle, Washington 98108-1207	Miscellaneous Supplies	\$ 4,86
Brown Enterprise Solutions	5935 Wilcox Place, Suite E, Dublin, Ohio 43016	Computer Supplies	289,51
Brown Enterprise Solutions/Staples - Tier 2 CDW Government Inc - Tier 2	5935 Wilcox Place, Suite E, Dublin, Ohio 43016	Office Supplies	(
Consolidus, LLC - Tier 2	230 N Milwaukee Ave, Vernon Hills, Illinois 60061	Computer & Audio/Visual Equipment	15,10
·	526 S Main St STE 804, Akron, Ohio 44311	Office & Promotional Supplies	23,70 30
Edward's Florist Shops Inc MSE Supplies LLC	911 Elm Street, Youngstown, Ohio 44505	Florist Scientific Laboratory Equipment	30, 1,60
MSE Supplies LEC	4400 E Broadway Blvd, Suite 600, Tucson, Arizona 85711 Subtotal - MBE	Scientific Laboratory Equipment	\$ 335,27
	Subjular - MDE		3 333,2
Disability Challenged			
Name	Address	Type of Contract	Purchase
N/A			\$
	Subtotal - Disability Challenged		S
Recycled Materials			
Name	Address	Type of Contract	Purchase
N/A	-	Type of Contract	t urthus
1471	Subtotal - Recycled Materials	•	<u> </u>
	Sautotai - Recycled Materials		<del></del>
Veteran Owned			
Name	Address	Type of Contract	Purchase
Amazon - Tier 2	PO Box 81207, Seattle, Washington 98108-1207	Miscellaneous Supplies	\$ 49
Protect-N-Shred	P.O. Box 85, Cortland, Ohio 44410	Document Shredding	4,17
NPI Audio Visual	26500 Renaissance Parkway, Cleveland, Ohio 44128	Audio Visual Equipment	100,09
	Subtotal - Veteran Owned		\$ 104,76
Woman Owned			
Name	Address	Type of Contract	Purchase
Amazon - Tier 2	PO Box 81207, Seattle, Washington 98108-1207	Miscellaneous Supplies	\$ 2,84
Brown Enterprise Solutions/Staples - Tier 2	5935 Wilcox Place, Suite E, Dublin, Ohio 43016	Office Supplies	28
Consolidus, LLC - Tier 2	526 S Main St STE 804, Akron, Ohio 44311	Office & Promotional Supplies	4(
Fondriest Environmental Inc.	2091 Exchange Court, Fairborn, Ohio 45324	Laboratory Equipment	16,2
Guardian Innovations	3044 Adriatic Court, Peachtree Corners, Georgia 30071	Sports Equipment	12,23
RBD Instruments Inc.	2437 NE Twin Knolls Drive, Bend, Oregon 97701	Laboratory Equipment	13,68
Ryan Carpet Sales & Services Inc.	70 Victoria Road, Austintown, Ohio 44515	Flooring	21,24
Elizabeth DeLamater	323 N Lincoln Street, Kent, Ohio 44240	Instrument Repairs	19
School Health Corporation	5600 Apollo Drive, Rolling Meadows, Illinois 60008	Exercise Equipment	4,59
The K Company	2234 S. Arlington Road, Akron, Ohio 44319	HVAC	59
Union Eyes Optical Inc.	Suite B, 229 Churchill Hubbard Road, Youngstown, Ohio 44505	Public Safety Supplies	1;
	Subtotal - Woman Owned		\$ 72,44
	Total Diversity Spend		\$ 512,49
	iviai pireisity spenu		3 314,47

#### Youngstown State University EDGE Spend Detail Report July 1, 2024 through September 30, 2024

Encouraging Diversity, Growth, and Equity (EDGE)								
	Address	Project		Purchases				
Western Reserve Mechanical	3041 South Main St., Niles, Ohio 44446	Repairs and Maintenance-Non Construction	\$	2,768				
AE Works Ltd	800 Waterfront Drive Suite A, Pittsburgh, Pennsylvania 15222	Kilcawley Center Renovations						
*R Engineering Team	3100 E 45th St #306, Cleveland, Ohio 44127	Kilcawley Center Renovations		15,096				
*G Stephens	133 N Summit St, Akron, Ohio 44304	Kilcawley Center Renovations		12,376				
*DERU Landscape Architecture	812 Huron Road East Suite 411, Cleveland, Ohio 44115	Kilcawley Center Renovations		7,052				
*BCL Enterprise	5796 Treeside Drive, Liberty Township, Ohio 45044	Kilcawley Center Renovations		11,000				
•	Total EDGE Spend	·	\$	48,292				

<sup>\*</sup>EDGE subcontractors

## YOUNGSTOWN STATE UNIVERSITY

# Endowment Funds Report September 30, 2024

E	NDOWMENT FUNDS	SUMMARY			
PURPOSE	ENDOWMENT BALANCES *	SPENDING FUND BALANCES	FY2026 INCOME DISTRIBUTION		
Program Support	\$ 6,965,315	\$ 1,917,664	\$	306,178	
Scholarships	6,543,073	852,761		287,618	
Awards	755,036	71,144		33,190	
Total	\$ 14,263,425	\$ 2,841,569	\$	626,985	

END	OWMENT FUNDS I	DETAIL		
ENDOWMENT FUND NAME	ENDOWMENT BALANCES *	SPENDING FUND BALANCES	FY2026 INCOME DISTRIBUTION	
	Program Support		· · ·	
Michael I Monus Endow	\$ 1,163,529	\$ 261,095	\$ 51,146	
Edward J DeBartolo Endow	1,096,572	470,891	48,203	
Albert J Shipka Endow	954,743	214,926	41,968	
Dr James Dale Ethics Ctr Endow	791,257	188,337	34,782	
Thomas & Carol Gay Endow	616,646	9,844	27,106	
Judiac Holocaust Endow	570,337	182,174	25,071	
Neil Humphrey Endowment	398,267	52,567	17,507	
Ethel M Wood Endow	324,318	55,243	14,256	
WYSU - FM Endow	295,664	146,875	12,997	
Beckman Endow	174,085	94,312	7,652	
YSU Judith Rae Solomon Gallery Endo	147,737	24,560	6,494	
Gratia Murphy Endow	88,820	7,606	3,904	
James A Houck Endow	64,780	6,433	2,848	
Morris & Sophie Slavin Endow	47,121	33,942	2,071	
YSU Campus Beautification Endowment	45,598	102,751	2,004	
Dr & Mrs F F Piercy Endow	36,540	19,450	1,606	
Muses Endow	35,005	1,481	1,539	
Bertram Tamarkin Endow	33,268	5,637	1,462	
D.P.Pipino Performng Arts Endow	31,100	4,344	1,367	
Alice Budge Endow	21,187	13,954	931	
YSU Danielle Peters Prog Endowment	18,806	3,863	827	
R H Weichsel Endow	6,282	5,915	276	
Richard James Owen II Endow	3,654	11,466	161	
Program Support total	\$ 6,965,315	\$ 1,917,664	\$ 306,178	

ENDO	OWMENT FUNDS D	ETAIL	
		SPENDING	
	<b>ENDOWMENT</b>	FUND	FY2026 INCOME
ENDOWMENT FUND NAME	BALANCES *	<b>BALANCES</b>	DISTRIBUTION
	Scholarships		
ohn & Lucille Fedor Schol Endow	\$ 1,138,280	\$ 257,935	\$ 50,036
Honorable Erskine Maiden Jr. Schl	888,249	121,124	39,045
ohn A. DePizzo Jr Family Found End	693,555	28,390	30,487
luerta Jackson Schol Endow	674,545	58,099	29,651
William Petrych Schol Endow	354,278	10,290	15,573
Myron C Wick Jr Schol Endow	339,824	23,625	14,938
Dusi Schol Endow	194,440	12,768	8,547
ouis D Tauro Schol Endow	174,581	14,529	7,674
SU English Festival Endowment	173,901	49,149	7,644
Harvey N Kretzer Schol Endow	144,695	3,135	6,360
Peter George Parthemos Schol Endow	112,774	12,367	4,957
Eugene Green Schol Endow	104,642	14,892	4,600
Barnes & Mackall Schol Endow	104,427	20,066	4,590
Ferdinand S Jagatich Schol Endow	70,325	12,697	3,091
Fruck Car Stop - People's Store	70,274	50,969	3,089
E & V Pellegrini Schol Endow	69,799	1,513	3,068
Adlaka & Associates Schol Endow	59,988	22,191	2,637
Mildred N Graebing Schol Endow	54,811	1,188	2,409
Mary E Pinney Schol Endow	54,810	1,187	2,409
Harry K Graebing Schol Endow	54,775	1,186	2,408
ulia Spitzer Endowment	52,155	14,510	2,293
Helen Edward Stoll Schol Endow	51,185	1,128	2,250
Thomas & Peter Fabek Schol Endow	46,740	8,685	2,055
Frank M Clark Schol Endow	46,276	1,880	2,034
& E Chengelis Schol Endow	45,553	12,600	2,002
Aichael A Rigo Schol Endow	43,691	6,118	1,921
Mary P Rigo Schol Endow	43,664	1,320	1,919
YSU Albert D Caldrone Mem Schol End	42,540	1,344	1,870
Robert C & Janice A Machin Endow	42,190	5,425	1,855
Brier Hill Schol Endow	38,917	9,290	1,711
Betty J Connors Schol Endow	37,633	8,646	1,654
Roseann Waindel Schol Endow	36,257	2,891	1,594
Virgil A Hobart Schol Endow	35,622	5,462	1,566
Albert A Guerrieri Jr Schol Endow	35,584	1,220	1,564
Michael Klasovsky Geog Schol Endow	35,458	10,115	1,559
Dorothy Z Greenberger Schol Endow	34,488	11,909	1,516
Reel & Fabek Schol Endow	33,943	1,118	1,492
Florence Amon Schol Endow	30,836	1,133	1,355
Elaine Glasser Schol Endow	29,120	631	1,280
Gina Tenney Schol Endow	27,852	1,017	1,224

ENDOWMENT FUND NAME	ENDOWMENT FUNDS DETAIL										
ENDOWMENT FUND NAME         BALANCES *         BALANCES         DISTRIBUTION (1,20)           Ann & Jerome Schmerin Schol Endow         27,470         11,710         1,20           Bill Dailey Schol Endow         27,084         1,174         1,19           YSU Robt E Fleming Mem Schol End         23,267         662         1,02           YSU Dr.Philip Ginnetti Mem Schl End         22,305         510         98           Mary B Smith Endowment         20,158         3,911         88           Edmund J Salata Schol Endow         19,617         426         86           Mellie P Nick Schol Endow         18,270         396         80           M Klasovsky Urban Std Schol Endow         16,339         6,828         71           YSU APAS Scholarship Endowment         16,202         1,665         71           Helen G Schmitt Schol Endow         10,962         722         48           Grocery Mfg Reps of Yo Schol Endow         9,136         564         40           Greneral Endow         1,367         -         6           YSU General Endow         1,367         -         6           YSU Drawiak Math Schol End         -         275         -           Scholarships total         \$ 41,842         \$ 1,65											
ENDOWMENT FUND NAME         BALANCES *         BALANCES         DISTRIBUTION (1,20)           Ann & Jerome Schmerin Schol Endow         27,470         11,710         1,20           Bill Dailey Schol Endow         27,084         1,174         1,19           YSU Robt E Fleming Mem Schol End         23,267         662         1,02           YSU Dr.Philip Ginnetti Mem Schl End         22,305         510         98           Mary B Smith Endowment         20,158         3,911         88           Edmund J Salata Schol Endow         19,617         426         86           Mellie P Nick Schol Endow         18,270         396         80           M Klasovsky Urban Std Schol Endow         16,339         6,828         71           YSU APAS Scholarship Endowment         16,202         1,665         71           Helen G Schmitt Schol Endow         10,962         722         48           Grocery Mfg Reps of Yo Schol Endow         9,136         564         40           Greneral Endow         1,367         -         6           YSU General Endow         1,367         -         6           YSU Drawiak Math Schol End         -         275         -           Scholarships total         \$ 41,842         \$ 1,65		EN	DOWMENT		FUND	FY20	26 INCOME				
Bill Dailey Schol Endow   27,084   1,174   1,19     YSU Robt E Fleming Mem Schol End   23,267   662   1,02     YSU Dr.Philip Ginnetti Mem Schl End   22,305   510   98     Mary B Smith Endowment   20,158   3,911   88     Edmund J Salata Schol Endow   19,617   426   86     Nellie P Nick Schol Endow   18,270   396   80     M Klasovsky Urban Std Schol Endow   16,339   6,828   71     YSU APAS Scholarship Endowment   16,202   1,665   71     Helen G Schmitt Schol Endow   10,962   722   48     Grocery Mfg Reps of Yo Schol Endow   9,136   564   40     Gerhard M Stein Schol Endow   1,367   - 6     YSU General Endow   1,367   - 6     YSU B J Yozwiak Math Schol End   - 275   - 6     Scholarships total   \$6,543,073   \$852,761   \$287,61	ENDOWMENT FUND NAME	BA	LANCES *	BA	LANCES						
Bill Dailey Schol Endow   27,084   1,174   1,19     YSU Robt E Fleming Mem Schol End   23,267   662   1,02     YSU Dr.Philip Ginnetti Mem Schl End   22,305   510   98     Mary B Smith Endowment   20,158   3,911   88     Edmund J Salata Schol Endow   19,617   426   86     Nellie P Nick Schol Endow   18,270   396   80     M Klasovsky Urban Std Schol Endow   16,339   6,828   71     YSU APAS Scholarship Endowment   16,202   1,665   71     Helen G Schmitt Schol Endow   10,962   722   48     Grocery Mfg Reps of Yo Schol Endow   9,136   564   40     Gerhard M Stein Schol Endow   1,367   - 6     YSU B J Yozwiak Math Schol End   - 275   - 5     Scholarships total   5   6,543,073   \$852,761   \$287,61      Vawards	Ann & Jerome Schmerin Schol Endow		27,470		11,710		1,208				
YSU Robt E Fleming Mem Schol End         23,267         662         1,02           YSU Dr. Philip Ginnetti Mem Schl End         22,305         510         98           Mary B Smith Endowment         20,158         3,911         88           Edmund J Salata Schol Endow         19,617         426         86           Nellie P Nick Schol Endow         18,270         396         80           M Klasovsky Urban Std Schol Endow         16,339         6,828         71           YSU APAS Scholarship Endowment         16,202         1,665         71           Helen G Schmitt Schol Endow         10,962         722         48           Grocery Mfg Reps of Yo Schol Endow         9,136         564         40           Gerhard M Stein Schol Endow         8,218         178         36           YSU General Endow         1,367         -         6           YSU B J Yozwiak Math Schol End         -         275         -           Scholarships total         \$ 6,543,073         \$ 852,761         \$ 287,61           Candace Gay Endow         \$ 441,842         \$ 18,679         \$ 19,42           Gary L Green Endow         \$ 447,88         8,061         4,16           Robert R Hare Endow         \$ 2,653         9,01 </td <td>Bill Dailey Schol Endow</td> <td></td> <td></td> <td></td> <td>*</td> <td></td> <td>1,191</td>	Bill Dailey Schol Endow				*		1,191				
YSU Dr. Phillip Ginnetti Mem Schl End         22,305         510         98           Mary B Smith Endowment         20,158         3,911         88           Edmund J Salata Schol Endow         19,617         426         86           Nellie P Nick Schol Endow         18,270         396         80           MK Isasovsky Urban Std Schol Endow         16,339         6,828         71           YSU APAS Scholarship Endowment         16,202         1,665         71           Helen G Schmitt Schol Endow         10,962         722         48           Grocery Mfg Reps of Yo Schol Endow         9,136         564         40           Gerhard M Stein Schol Endow         8,218         178         36           YSU General Endow         1,367         -         6           YSU B J Yozwiak Math Schol End         -         275         -           Scholarships total         \$ 6,543,073         \$ 852,761         \$ 287,61           Awards           Awards           Awards           Awards           Awards           Awards           Candace Gay Endow         \$ 441,842         \$ 18,679         \$ 19,42 <tr< td=""><td></td><td></td><td>23,267</td><td></td><td></td><td></td><td>1,024</td></tr<>			23,267				1,024				
Mary B Smith Endowment         20,158         3,911         88           Edmund J Salata Schol Endow         19,617         426         86           Nellie P Nick Schol Endow         18,270         396         80           M Klasovsky Urban Std Schol Endow         16,339         6,828         71           YSU APAS Scholarship Endowment         16,202         1,665         71           Helen G Schmitt Schol Endow         10,962         722         48           Grocery Mfg Reps of Yo Schol Endow         9,136         564         40           Gerhard M Stein Schol Endow         1,367         -         6           YSU General Endow         1,367         -         6           YSU B J Yozwiak Math Schol End         -         275         -           Scholarships total         \$ 6,543,073         \$ 852,761         \$ 287,61           Awards           Awards           Candace Gay Endow         \$ 441,842         \$ 18,679         \$ 19,42           Gary L Green Endow         94,798         8,061         4,16           Robert R Hare Endow         42,059         4,473         1,84           N & R Richley Endow         32,773         2,127         1,44 </td <td>•</td> <td></td> <td></td> <td></td> <td>510</td> <td></td> <td>980</td>	•				510		980				
Edmund J Salata Schol Endow         19,617         426         86           Nellie P Nick Schol Endow         18,270         396         80           M Klasovsky Urban Std Schol Endow         16,339         6,828         71           YSU APAS Scholarship Endowment         16,202         1,665         71           Helen G Schmitt Schol Endow         10,962         722         48           Grocery Mfg Reps of Yo Schol Endow         9,136         554         40           Gerhard M Stein Schol Endow         8,218         178         36           YSU General Endow         1,367         -         6           YSU B J Yozwiak Math Schol End         -         275         -           Scholarships total         \$ 6,543,073         \$ 852,761         \$ 287,61           Awards           Candace Gay Endow         \$ 441,842         \$ 18,679         \$ 19,42           Gary L Green Endow         94,798         8,061         4,16           Robert R Hare Endow         42,059         4,473         1,84           N & R Richley Endow         32,773         2,127         1,44           Ilajean Feldmiller Endow         26,812         11,089         1,17           YSU Dr. Gunapala Ediri			20,158		3,911		886				
M Klasovsky Urban Std Schol Endow         16,339         6,828         71           YSU APAS Scholarship Endowment         16,202         1,665         71           Helen G Schmitt Schol Endow         10,962         722         48           Grocery Mfg Reps of Yo Schol Endow         9,136         564         40           Gerhard M Stein Schol Endow         8,218         178         36           YSU General Endow         1,367         -         6           YSU B J Yozwiak Math Schol End         -         275         -           Scholarships total         \$ 6,543,073         \$ 852,761         \$ 287,61           Awards           Candace Gay Endow         \$ 441,842         \$ 18,679         \$ 19,42           Gary L Green Endow         94,798         8,061         4,16           Robert R Hare Endow         42,059         4,473         1,84           N & R Richley Endow         32,773         2,127         1,44           Hajean Feldmiller Endow         26,812         11,089         1,17           YSU Dr.Gunapala Edirisooriya Schl E         25,135         5,035         1,10           Joseph Salvatore Endow         16,235         4,720         71           Kenmore B Dr	▼		19,617		426		862				
YSU APAS Scholarship Endowment         16,202         1,665         71           Helen G Schmitt Schol Endow         10,962         722         48           Grocery Mfg Reps of Yo Schol Endow         9,136         564         40           Gerhard M Stein Schol Endow         8,218         178         36           YSU General Endow         1,367         -         6           YSU B J Yozwiak Math Schol End         -         275         -           Scholarships total         \$ 6,543,073         \$ 852,761         \$ 287,61           Awards           Candace Gay Endow         \$ 441,842         \$ 18,679         \$ 19,42           Gary L Green Endow         94,798         8,061         4,16           Robert R Hare Endow         42,059         4,473         1,84           N & R Richley Endow         32,773         2,127         1,44           Ilajean Feldmiller Endow         26,812         11,089         1,17           YSU Dr.Gunapala Edirisooriya Schl E         25,135         5,035         1,10           Joseph Salvatore Endow         20,665         2,683         90           David Scott Ives Endow         15,899         345         69           Sister Jean	Nellie P Nick Schol Endow		18,270		396		803				
Helen G Schmitt Schol Endow   10,962   722   48	M Klasovsky Urban Std Schol Endow		16,339		6,828		718				
Grocery Mfg Reps of Yo Schol Endow         9,136         564         40           Gerhard M Stein Schol Endow         8,218         178         36           YSU General Endow         1,367         -         6           YSU B J Yozwiak Math Schol End         -         275         -           Scholarships total         \$ 6,543,073         \$ 852,761         \$ 287,61           Awards           Candace Gay Endow         \$ 441,842         \$ 18,679         \$ 19,42           Gary L Green Endow         94,798         8,061         4,16           Robert R Hare Endow         42,059         4,473         1,84           N & R Richley Endow         32,773         2,127         1,44           Ilajean Feldmiller Endow         26,812         11,089         1,17           YSU Dr.Gunapala Edirisooriya Schl E         25,135         5,035         1,10           Joseph Salvatore Endow         20,665         2,683         90           David Scott Ives Endow         16,235         4,720         71           Kenmore B Drake Endow         15,899         345         69           Sister Jean Gillespie Endow         12,972         3,454         57           Clingan Jackson End	YSU APAS Scholarship Endowment		16,202		1,665		712				
Gerhard M Stein Schol Endow         8,218         178         36           YSU General Endow         1,367         -         6           YSU B J Yozwiak Math Schol End         -         275         -           Scholarships total         \$ 6,543,073         \$ 852,761         \$ 287,61           Awards           Candace Gay Endow         \$ 441,842         \$ 18,679         \$ 19,42           Gary L Green Endow         94,798         8,061         4,16           Robert R Hare Endow         42,059         4,473         1,84           N & R Richley Endow         32,773         2,127         1,44           Ilajean Feldmiller Endow         26,812         11,089         1,17           YSU Dr. Gunapala Edirisooriya Schl E         25,135         5,035         1,10           Joseph Salvatore Endow         20,665         2,683         90           David Scott Ives Endow         16,235         4,720         71           Kenmore B Drake Endow         15,899         345         69           Sister Jean Gillespie Endow         12,972         3,454         57           Clingan Jackson Endow         9,226         2,665         40           Margaret C Horvath Endow	Helen G Schmitt Schol Endow		10,962		722		482				
YSU General Endow         1,367         -         6           YSU B J Yozwiak Math Schol End         -         275         -           Scholarships total         \$ 6,543,073         \$ 852,761         \$ 287,61           Awards           Candace Gay Endow         \$ 441,842         \$ 18,679         \$ 19,42           Gary L Green Endow         94,798         8,061         4,16           Robert R Hare Endow         42,059         4,473         1,84           N & R Richley Endow         32,773         2,127         1,44           Ilajean Feldmiller Endow         26,812         11,089         1,17           YSU Dr.Gunapala Edirisooriya Schl E         25,135         5,035         1,10           Joseph Salvatore Endow         20,665         2,683         90           David Scott Ives Endow         16,235         4,720         71           Kenmore B Drake Endow         15,899         345         69           Sister Jean Gillespie Endow         12,972         3,454         57           Clingan Jackson Endow         6,937         1,615         30           Margaret C Horvath Endow         6,029         4,350         26           Charles E & Mary E Franklin Endow	Grocery Mfg Reps of Yo Schol Endow		9,136		564		402				
YSU B J Yozwiak Math Schol End         -         275         -           Scholarships total         \$ 6,543,073         \$ 852,761         \$ 287,61           Awards           Candace Gay Endow         \$ 441,842         \$ 18,679         \$ 19,42           Gary L Green Endow         94,798         8,061         4,16           Robert R Hare Endow         42,059         4,473         1,84           N & R Richley Endow         32,773         2,127         1,44           Ilajean Feldmiller Endow         26,812         11,089         1,17           YSU Dr.Gunapala Edirisooriya Schl E         25,135         5,035         1,10           Joseph Salvatore Endow         20,665         2,683         90           David Scott Ives Endow         16,235         4,720         71           Kenmore B Drake Endow         15,899         345         69           Sister Jean Gillespie Endow         12,972         3,454         57           Clingan Jackson Endow         9,226         2,665         40           Margaret C Horvath Endow         6,937         1,615         30           Marion Blum Endow         6,029         4,350         26           Charles E & Mary E Frankli			8,218		178		361				
Scholarships total         \$ 6,543,073         \$ 852,761         \$ 287,61           Candace Gay Endow         \$ 441,842         \$ 18,679         \$ 19,42           Gary L Green Endow         94,798         8,061         4,16           Robert R Hare Endow         42,059         4,473         1,84           N & R Richley Endow         32,773         2,127         1,44           Ilajean Feldmiller Endow         26,812         11,089         1,17           YSU Dr.Gunapala Edirisooriya Schl E         25,135         5,035         1,10           Joseph Salvatore Endow         20,665         2,683         90           David Scott Ives Endow         16,235         4,720         71           Kenmore B Drake Endow         15,899         345         69           Sister Jean Gillespie Endow         12,972         3,454         57           Clingan Jackson Endow         9,226         2,665         40           Margaret C Horvath Endow         6,937         1,615         30           Marion Blum Endow         6,029         4,350         26           Charles E & Mary E Franklin Endow         3,654         1,850         16           Awards total         \$ 755,036         \$ 71,144         \$ 33,19	YSU General Endow		1,367		-		60				
Awards           Candace Gay Endow         \$ 441,842         \$ 18,679         \$ 19,42           Gary L Green Endow         94,798         8,061         4,16           Robert R Hare Endow         42,059         4,473         1,84           N & R Richley Endow         32,773         2,127         1,44           Ilajean Feldmiller Endow         26,812         11,089         1,17           YSU Dr. Gunapala Edirisooriya Schl E         25,135         5,035         1,10           Joseph Salvatore Endow         20,665         2,683         90           David Scott Ives Endow         16,235         4,720         71           Kenmore B Drake Endow         15,899         345         69           Sister Jean Gillespie Endow         12,972         3,454         57           Clingan Jackson Endow         9,226         2,665         40           Margaret C Horvath Endow         6,937         1,615         30           Marion Blum Endow         6,029         4,350         26           Charles E & Mary E Franklin Endow         3,654         1,850         16           Awards total         \$ 755,036         \$ 71,144         \$ 33,19	YSU B J Yozwiak Math Schol End		-				-				
Candace Gay Endow         \$ 441,842         \$ 18,679         \$ 19,42           Gary L Green Endow         94,798         8,061         4,16           Robert R Hare Endow         42,059         4,473         1,84           N & R Richley Endow         32,773         2,127         1,44           Ilajean Feldmiller Endow         26,812         11,089         1,17           YSU Dr.Gunapala Edirisooriya Schl E         25,135         5,035         1,10           Joseph Salvatore Endow         20,665         2,683         90           David Scott Ives Endow         16,235         4,720         71           Kenmore B Drake Endow         15,899         345         69           Sister Jean Gillespie Endow         12,972         3,454         57           Clingan Jackson Endow         9,226         2,665         40           Margaret C Horvath Endow         6,937         1,615         30           Marion Blum Endow         6,029         4,350         26           Charles E & Mary E Franklin Endow         3,654         1,850         16           Awards total         \$ 755,036         \$ 71,144         \$ 33,19	Scholarships total	\$	6,543,073	\$	852,761	\$	287,618				
Gary L Green Endow       94,798       8,061       4,16         Robert R Hare Endow       42,059       4,473       1,84         N & R Richley Endow       32,773       2,127       1,44         Ilajean Feldmiller Endow       26,812       11,089       1,17         YSU Dr. Gunapala Edirisooriya Schl E       25,135       5,035       1,10         Joseph Salvatore Endow       20,665       2,683       90         David Scott Ives Endow       16,235       4,720       71         Kenmore B Drake Endow       15,899       345       69         Sister Jean Gillespie Endow       12,972       3,454       57         Clingan Jackson Endow       9,226       2,665       40         Margaret C Horvath Endow       6,937       1,615       30         Marion Blum Endow       6,029       4,350       26         Charles E & Mary E Franklin Endow       3,654       1,850       16         Awards total       \$ 755,036       \$ 71,144       \$ 33,19			Awards								
Robert R Hare Endow       42,059       4,473       1,84         N & R Richley Endow       32,773       2,127       1,44         Ilajean Feldmiller Endow       26,812       11,089       1,17         YSU Dr.Gunapala Edirisooriya Schl E       25,135       5,035       1,10         Joseph Salvatore Endow       20,665       2,683       90         David Scott Ives Endow       16,235       4,720       71         Kenmore B Drake Endow       15,899       345       69         Sister Jean Gillespie Endow       12,972       3,454       57         Clingan Jackson Endow       9,226       2,665       40         Margaret C Horvath Endow       6,937       1,615       30         Marion Blum Endow       6,029       4,350       26         Charles E & Mary E Franklin Endow       3,654       1,850       16         Awards total       \$ 755,036       \$ 71,144       \$ 33,19	Candace Gay Endow	\$	441,842	\$	18,679	\$	19,422				
N & R Richley Endow       32,773       2,127       1,44         Ilajean Feldmiller Endow       26,812       11,089       1,17         YSU Dr.Gunapala Edirisooriya Schl E       25,135       5,035       1,10         Joseph Salvatore Endow       20,665       2,683       90         David Scott Ives Endow       16,235       4,720       71         Kenmore B Drake Endow       15,899       345       69         Sister Jean Gillespie Endow       12,972       3,454       57         Clingan Jackson Endow       9,226       2,665       40         Margaret C Horvath Endow       6,937       1,615       30         Marion Blum Endow       6,029       4,350       26         Charles E & Mary E Franklin Endow       3,654       1,850       16         Awards total       \$ 755,036       \$ 71,144       \$ 33,190	Gary L Green Endow		94,798		8,061		4,167				
Ilajean Feldmiller Endow       26,812       11,089       1,17         YSU Dr.Gunapala Edirisooriya Schl E       25,135       5,035       1,10         Joseph Salvatore Endow       20,665       2,683       90         David Scott Ives Endow       16,235       4,720       71         Kenmore B Drake Endow       15,899       345       69         Sister Jean Gillespie Endow       12,972       3,454       57         Clingan Jackson Endow       9,226       2,665       40         Margaret C Horvath Endow       6,937       1,615       30         Marion Blum Endow       6,029       4,350       26         Charles E & Mary E Franklin Endow       3,654       1,850       16         Awards total       \$ 755,036       \$ 71,144       \$ 33,19	Robert R Hare Endow		42,059		4,473		1,849				
YSU Dr.Gunapala Edirisooriya Schl E       25,135       5,035       1,10         Joseph Salvatore Endow       20,665       2,683       90         David Scott Ives Endow       16,235       4,720       71         Kenmore B Drake Endow       15,899       345       69         Sister Jean Gillespie Endow       12,972       3,454       57         Clingan Jackson Endow       9,226       2,665       40         Margaret C Horvath Endow       6,937       1,615       30         Marion Blum Endow       6,029       4,350       26         Charles E & Mary E Franklin Endow       3,654       1,850       16         Awards total       \$ 755,036       \$ 71,144       \$ 33,19	N & R Richley Endow		32,773		2,127		1,441				
Joseph Salvatore Endow       20,665       2,683       90         David Scott Ives Endow       16,235       4,720       71         Kenmore B Drake Endow       15,899       345       69         Sister Jean Gillespie Endow       12,972       3,454       57         Clingan Jackson Endow       9,226       2,665       40         Margaret C Horvath Endow       6,937       1,615       30         Marion Blum Endow       6,029       4,350       26         Charles E & Mary E Franklin Endow       3,654       1,850       16         Awards total       \$ 755,036       \$ 71,144       \$ 33,19	Ilajean Feldmiller Endow		26,812		11,089		1,179				
David Scott Ives Endow       16,235       4,720       71         Kenmore B Drake Endow       15,899       345       69         Sister Jean Gillespie Endow       12,972       3,454       57         Clingan Jackson Endow       9,226       2,665       40         Margaret C Horvath Endow       6,937       1,615       30         Marion Blum Endow       6,029       4,350       26         Charles E & Mary E Franklin Endow       3,654       1,850       16         Awards total       \$ 755,036       \$ 71,144       \$ 33,19	YSU Dr.Gunapala Edirisooriya Schl E		25,135		5,035		1,105				
Kenmore B Drake Endow       15,899       345       69         Sister Jean Gillespie Endow       12,972       3,454       57         Clingan Jackson Endow       9,226       2,665       40         Margaret C Horvath Endow       6,937       1,615       30         Marion Blum Endow       6,029       4,350       26         Charles E & Mary E Franklin Endow       3,654       1,850       16         Awards total       \$ 755,036       \$ 71,144       \$ 33,19	•				2,683		908				
Sister Jean Gillespie Endow       12,972       3,454       57         Clingan Jackson Endow       9,226       2,665       40         Margaret C Horvath Endow       6,937       1,615       30         Marion Blum Endow       6,029       4,350       26         Charles E & Mary E Franklin Endow       3,654       1,850       16         Awards total       \$ 755,036       \$ 71,144       \$ 33,19	David Scott Ives Endow		16,235		4,720		714				
Clingan Jackson Endow       9,226       2,665       40         Margaret C Horvath Endow       6,937       1,615       30         Marion Blum Endow       6,029       4,350       26         Charles E & Mary E Franklin Endow       3,654       1,850       16         Awards total       \$ 755,036       \$ 71,144       \$ 33,19			15,899		345		699				
Clingan Jackson Endow       9,226       2,665       40         Margaret C Horvath Endow       6,937       1,615       30         Marion Blum Endow       6,029       4,350       26         Charles E & Mary E Franklin Endow       3,654       1,850       16         Awards total       \$ 755,036       \$ 71,144       \$ 33,19	Sister Jean Gillespie Endow		12,972		3,454		570				
Marion Blum Endow       6,029       4,350       26         Charles E & Mary E Franklin Endow       3,654       1,850       16         Awards total       \$ 755,036       \$ 71,144       \$ 33,19	_		•		•		406				
Charles E & Mary E Franklin Endow         3,654         1,850         16           Awards total         \$ 755,036         \$ 71,144         \$ 33,19					•		305				
Awards total \$ 755,036 \$ 71,144 \$ 33,19	Marion Blum Endow		6,029		4,350		265				
	Charles E & Mary E Franklin Endow						161				
Grand total \$ 14.263.425 \$ 2.841.569 \$ 626.98	Awards total	\$	755,036	\$	71,144	\$	33,190				
· · · · · · · · · · · · · · · · · ·	Grand total	\$	14,263,425	\$	2,841,569	\$	626,985				

<sup>\*</sup> Balances presented at fair value and include \$5,924,864 in corpus and \$8,338,561 in undistributed investment earnings.



## **Summer Planning Retreat**

August 13, 2024



# Property & Casualty What Happened

# Over the past 7 years, the casualty market has shifted 'dramatically' for Higher Education:

- Higher Education in the news affecting public & underwriting perception:
  - → Sexual abuse & Title IX claims
  - → Enrollment concerns
  - → Financial struggles & closures
  - → Data security
  - → Protests & civil unrest
- Pandemic challenges & evolution of education
- AIG Covid-19 lawsuit
- Significant increase in claim activity
  - → Members & Industry
- Emerging risk
- Higher Education recognized for lack of resources
- Deferred maintenance

#### The Result:

- Deteriorating insurance and reinsurance market:
  - → Shrinking market environment
  - → Shrinking capacity
  - → Constricting terms
    - TBI (concussion)
    - Abuse Punitive Damages
    - Active Assailant
    - Catastrophic Cover
  - → Forced retentions
  - → Significant cost of risk increase
  - → Loss of leverage
  - → Difficulty around budgeting
  - → Delay in process