Youngstown State University

HARTLAND & Co. Investment Consultants

INDEPENDENCE | EXPERTISE | RESULTS



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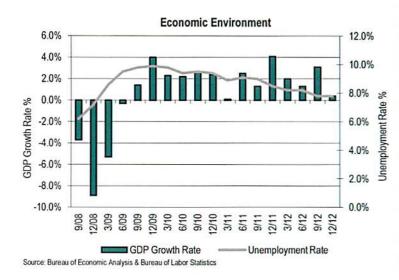
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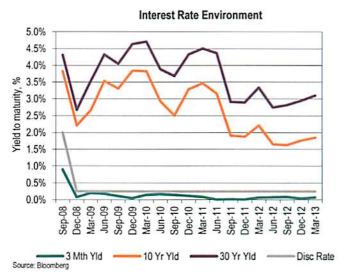


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U.S. Economic Overview

As of March 31, 2013





Confidence may be defined "... as a state of being certain either that a hypothesis or prediction is correct or that a chosen course of action is the best or most effective." When one lacks confidence, a natural reaction is to do nothing or at best remain neutral. The U.S. consumer represents 71% of the gross domestic product of the United States economy and the consumer is not in a confident mood. The business community also suffers from a lack of confidence and is unwilling to risk capital in such an uncertain environment. The end result is an economy that simply muddles along while waiting for evidence to support spending dollars.

Early in the quarter, it appeared the employment picture was improving with private sector job growth showing steady improvement and the unemployment rate gradually declining. Upon closer inspection, the picture was not so rosy. The improvement in the unemployment statistics was not attributable to job growth, but rather a decline in the civilian job participation rate to 63.3%, the lowest level since 1979. The fall in the participation rate is reflective of Baby Boomers retiring and discouraged jobless Americans dropping out of the labor force. Such an environment does not build confidence.

Corporate America appears to be stuck in a similar rut to the consumer. Barometers such as the ISM Manufacturing Index or the ISM Non-Manufacturing Index portray an environment that is willing to maintain the status quo, which results in steady but mundane growth statistics (e.g. industrial production has increased 2.5% over the 12-months ending February). As such, the business confidence index hovers around 50, meaning neither expansion nor contraction. As an aside, business leaders are not sitting idle during this period. Their focus on expense control has resulted in positive earnings reports and strong stock market performance.

The inflation data remains subdued and there appears little inflation pressure in the pipeline. Average hourly earnings have risen by 1.8% over the past 12-months, capacity utilization remains stable and far from the highs that exert pricing pressures and oil prices are range bound. Slow improvement in the employment data and favorable inflation statistics allow the Federal Reserve to maintain an accommodative monetary policy.

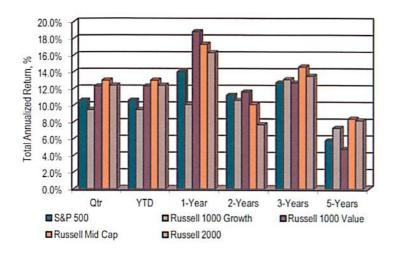
The unimpressive U.S. economic picture was a shining star relative to Europe and Japan. Europe's recession is worsening and Japan has unleashed a monetary program attempting to turn a deflationary environment into a 2% inflationary economy. As such, the U.S. equity market was the place to invest in Q1-2013. The S&P 500 gained 10.6% for the quarter and surpassed the previous record high set in October 2007.

Are the financial market gains and low interest rates the stimulus needed to get the consumer shopping, or will we continue to be witness to moderate but unexciting economic growth? Historical evidence would suggest low interest rates would stimulate the consumer's appetite; as such, the short-term could be bumpy, but our long-term economic outlook is favorable.



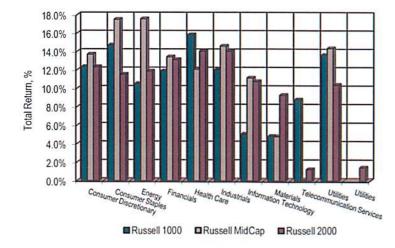
Domestic Equity Market Overview

As of March 31, 2013



The U.S. equity markets posted strong gains in the first quarter of 2013 as investors responded favorably to the last minute fiscal cliff deal. Improving economic data in the labor and housing markets, along with continued accommodative monetary policy by the Federal Reserve, lifted equity markets to record highs.

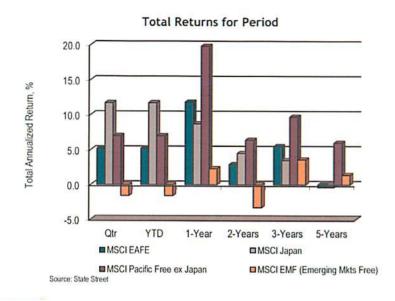
During the quarter, small cap stocks outperformed large caps. Value outperformed growth in large cap stocks but, growth outperformed value in small caps. Mid value was the best performing style at 14.2% and large growth gained the least at 9.5%. Even as some market indices recorded all time highs, it was defensive sectors that led the market higher. The best performing sectors were healthcare up 15.8%, consumer staples 14.6% and utilities 13.0%. The technology sector had the smallest gain, up 4.6% in the quarter, and is one reason why large growth lagged large value.





International Equity Market Overview

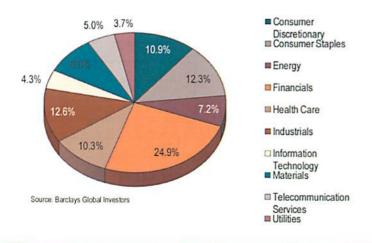
As of March 31, 2013



Developed International equity markets were positive in the first quarter of 2013. The majority of the gains occurred in January as fear about the European debt crisis receded, but they gave back some of those gains in February. While the European debt crisis may not be over, the European Central Bank's infusion of liquidity into the banking system has reassured investors. The major European stock markets all posted gains in the 1st quarter. Finally, Japan posted strong gains and was the best performing equity market in the EAFE index.

Emerging market equities were lower for the quarter giving back the gains from January and February in March due to concerns about slowing growth and currency weakness. The BRIC countries were weak as a group and declined more than the overall emerging markets benchmark. China was down the most in the quarter losing -4.4% due to concerns over slowing economic growth. The U.S. Dollar rallied during the quarter, which served as a detriment to returns on foreign assets.

MSCI EAFE Index Sector Weightings



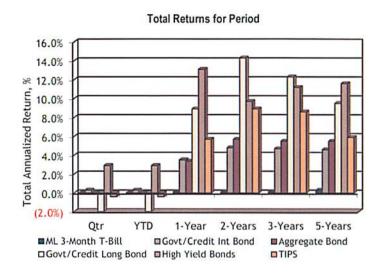
Country Weighting of MSCI EAFE Index

Country	Weight	Qtr. Rtn	Contribution	Country	Weight	Qtr. Rtn	Contribution
United Kingdom	21.88%	2.49%	0.54%	Singapore	1.84%	3.02%	0.06%
Japan	21.28%	11.70%	2.49%	Denmark	1.15%	4.36%	0.05%
France	9.24%	0.61%	0.06%	Belgium	1.21%	8.89%	0.11%
Australia	9.21%	9.09%	0.84%	Norway	0.88%	0.45%	0.00%
Switzerland	9.17%	11.67%	1.07%	Finland	0.77%	3.03%	0.02%
Germany	8.40%	0.27%	0.02%	Israel	0.54%	7.11%	0.04%
Sweden	3.28%	9.80%	0.32%	Ireland	0.28%	12.90%	0.04%
Hong Kong	3.14%	3.49%	0.11%	Austria	0.27%	-4.58%	-0.01%
Spain	2.75%	-5.35%	-0.15%	Portugal	0.17%	-0.33%	0.00%
Netherlands	2.42%	2.43%	0.06%	New Zealand	0.13%	10.89%	0.01%
Italy	1.95%	-9.77%	-0.19%	Greece	0.06%	14.02%	0.01%
Source: MSCI					100.00%	5.20%	



Fixed Income Market Overview

As of March 31, 2013

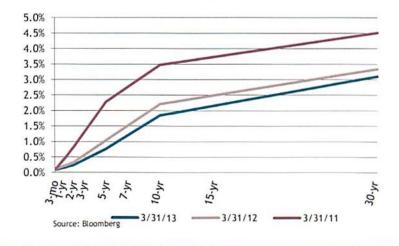


In today's low interest rate environment, the pressure on fixed income investors comes not so much from traditional economic drivers, such as inflation and rapid growth, but from the need to generate acceptable returns to meet financial obligations (i.e. pension payments or foundation commitments). As such, today we often hear the excuse, "where else can I invest but in stocks or high yield bonds." The returns for the first quarter of 2013 clearly reflected this sentiment, but with a minor twist.

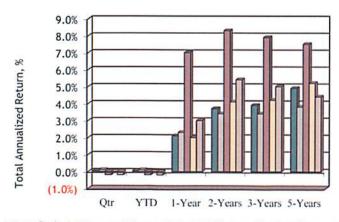
U.S. investment grade fixed income investors witnessed flat to minor losses on their portfolios. Reflecting a slight backup in interest rates, the Barclays U.S. Aggregate Index was down a modest 0.1% for the quarter. During the quarter, the yield on the U.S. Treasury 10-year note rose 9 basis points (1.9% v 1.8%), while the 2-year was essentially unchanged. What drove rates up was not the fear of inflation or robust growth data, but the desire to participate in the U.S. stock markets drive to record levels or the need to generate interest income in the high yield market. As such, the S&P 500 had a 10.6% return and the Barclays U.S. High Yield Index recorded a return of 2.9%.

The twist was that the party was essentially a U.S. affair. Previous "risk-on" havens such as emerging market equities and bonds suffered losses. European and Japanese financial markets also failed to participate. The combination of non-austere fiscal policies, the Federal Reserve's favorable monetary policy and a relatively more favorable business environment made the US the place to invest.

U.S. Treasury Bond Yields



Sector Performance for Period



■Asset Backed □Agency □Corporate Bond □Mortgage Bond □Government Bond



Index Returns

			End	ling March	31, 2013			
	2013 Q1 (%)	YTD (%)	1 Yr (%)	2 Yrs (%)	3 Yrs (%)	5 Yrs (%)	7 Yrs (%)	10 Yrs (%)
Domestic Equity								
S&P 500	10.6	10.6	14.0	11.2	12.7	5.8	5.0	8.5
Russell 3000	11.1	11.1	14.6	10.8	13.0	6.3	5.1	9.2
Russell 1000	11.0	11.0	14.4	11.1	12.9	6.2	5.2	9.0
Russell Mid Cap	13.0	13.0	17.3	10.1	14.6	8.4	6.2	12.3
Russell 2000	12.4	12.4	16.3	7.7	13.5	8.2	4.6	11.5
International Equity					MILL BU			
MSCI EAFE	5.2	5.2	11.8	2.9	5.5	-0.4	2.1	10.2
MSCI Emerging Markets	-1.6	-1.6	2.3	-3.3	3.6	1.4	6.7	17.4
Alternative								
NAREIT	9.1	9.1	18.7	14.8	17.9	7.5	4.8	11.9
HFRI FoF	3.5	3.5	4.9	0.7	2.1	-0.2	1.3	3.9
Fixed Income								
BarCap Aggregate	-0.1	-0.1	3.8	5.7	5.5	5.5	5.9	5.0
BarCap Global Aggregate	-2.1	-2.1	1.2	3.2	4.5	3.7	5.9	5.5
BarCap High Yield	2.9	2.9	13.1	9.7	11.2	11.6	9.3	10.1
BarCap 1-3 Yr Govt/Credit	0.2	0.2	1.1	1.4	1.6	2.4	3.6	3.1
BarCap Longterm Govt/Credit	-2.0	-2.0	8.9	14.3	12.3	9.5	8.8	7.5
BarCap Credit	-0.2	-0.2	7.0	8.3	7.9	7.5	6.9	6.0



Executive Summary

Ending March 31, 2013

	Market Value 12/31/12 (\$)	Market Value 3/31/13 (\$)	% of Portfolio	2013 Q1 (%)	YTD (%)
Total University Assets	55,959,142	77,509,990	100.0	1.8	1.8
YSU Policy Benchmark		100000000000000000000000000000000000000	The second secon	1.3	1.3
Total Operating & Short Term	9,768,818	29,959,524	38.7	0.0	0.0
YSU Total Operating & Short Term Benchmark				0.0	0.0
Total Long Term/ Reserves Pool	46,190,324	47,550,465	61.3	2.9	2.9
YSU Total Long Term/ Reserves Fund Benchmark				2.6	2.6
Total Domestic Equity	10,332,840	11,522,600	14.9	11.5	11.5
Russell 3000				11.1	11.1
Total International Equity	2,169,103	2,252,815	2.9	3.9	3.9
MSCI EAFE Gross				5.2	5.2
Total Fixed Income	33,688,381	33,775,051	43.6	0.2	0.2
YSU Fixed Income Benchmark				0.2	0.2

- YSU Policy Benchmark = BofA Merrill Lynch 91-Day T-Bill 45% / Barclays 1-3 Yr. Govt. 27.5% / Barclays Int Govt/Credit 15% / Russell 3000 10% / MSCI EAFE Gross 2.5%
- YSU Total Operating & Short Term Benchmark = BofA Merrill Lynch 91-Day T-Bill 95% / Barclays 1-3 Yr. Govt. 5%
- YSU Total Long Term/ Reserves Fund Benchmark = Russell 3000 20% / MSCI EAFE Gross 5% / Barclays Int Govt/Credit 30% / Barclays 1-3 Yr. Govt. 45%
- YSU Fixed Income Benchmark = BofA Merrill Lynch US Corp & Gov 1-3 Yrs 60% / Barclays Int Govt/Credit 40%

Policy Compliance

Total Plan Asset Allocation Policy	Range	Current
Operating & Short-Term Pool	25% - 50%	39%
Long Term/ Reserves Pool	50% - 75%	61%

Operating & Short-Term Pool	Range	Current
Operating Assets	60% - 100%	97%
Short-Term Assets	0% - 40%	3%

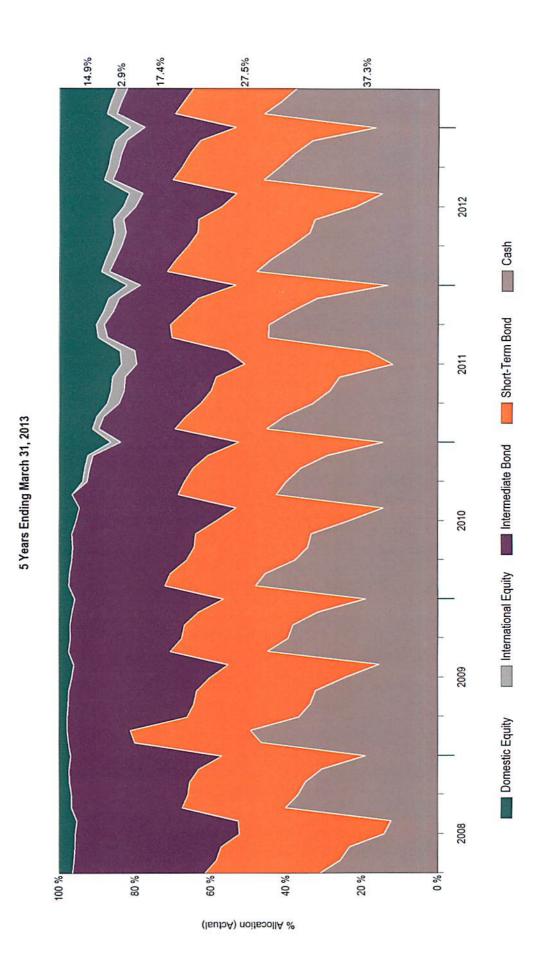
Long Term/ Reserves Pool	Target	Range	Current	
Domestic Equity	20%	0% - 25%	24%	
International Equity	5%	0% - 10%	5%	
Total Equity	25%	0% - 35%	29%	
Short-Term Fixed Income	45%	35% - 55%	43%	
Intermediate Fixed Income	30%	20% - 40%	28%	
Cash & Cash Equivalents	0%	0% - 5%	0%	

In Line Within Tolerance Review



Youngstown State University University Investments

Historical Asset Allocation





Schedule of Assets

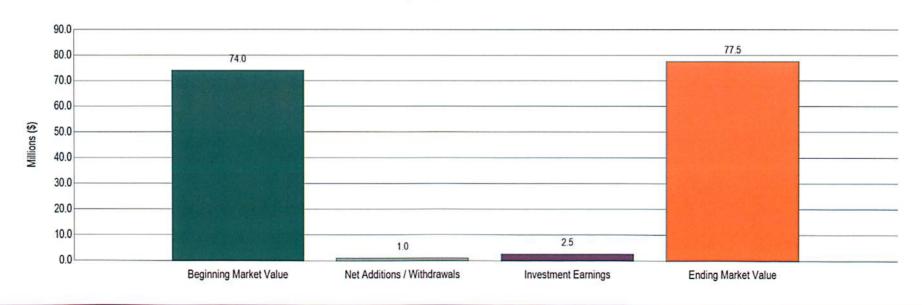
	Asset Class	Market Value 12/31/12 (\$)	Market Value 3/31/13 (\$)	% of Total Plan	% of Sector	% of Pool
Total University Assets		55,959,142	77,509,990	100.0	-	-
Total Operating & Short Term		0.760.040	20.050.524	38.7	38.7	
JPMorgan 100% U.S. Tr Sec MM Inst	Cook	9,768,818	29,959,524		86.2	86.2
	Cash	7,325,451	25,825,465	33.3		
JPMorgan Sweep Account Vanguard Short-Term Federal Adm	Cash US Fixed Income Short Term	1,908,360 535,007	3,098,452 1,035,608	4.0 1.3	10.3 3.5	10.3
Valigualu Short-Terrir Pederal Adiri	OS FIXED IIICOINE SHORT TEITH	555,007	1,035,000	1.3	3.5	3.3
Total Long Term/ Reserves Pool		46,190,324	47,550,465	61.3	61.3	-
Total Domestic Equity		10,332,840	11,522,600	14.9	24.2	24.2
TRP InstI US Structured Rsch	US Stock Large Cap Core	3,267,804	3,607,696	4.7	31.3	7.6
Vanguard 500 Index Signal	US Stock Large Cap Core	3,284,222	3,632,186	4.7	31.5	7.6
Vanguard Mid Cap Index Signal	US Stock Mid Cap Core	1,906,945	2,152,166	2.8	18.7	4.5
Loomis Sayles Sm Growth Instl	US Stock Small Cap Growth	948,986	1,080,817	1.4	9.4	2.3
Munder Veracity Sm-Cap Value Y	US Stock Small Cap Value	924,883	1,049,735	1.4	9.1	2.2
Total International Equity		2,169,103	2,252,815	2.9	4.7	4.7
William Blair Int'l Gr I	International	879,069	915,856	1.2	40.7	1.9
Dodge & Cox Internat'l Stock	International	1,290,035	1,336,959	1.7	59.3	2.8
Total Fixed Income		33,688,381	33,775,051	43.6	71.0	71.0
JPMorgan Core Bond Ultra	US Fixed Income Core	6,834,068	6,844,940	8.8	20.3	14.4
YSU Intermediate Term Bond	US Fixed Income Core	6,644,268	6,668,471	8.6	19.7	14.0
PIMCO Low Duration Instl	US Fixed Income Short Term		2,504,549	3.2	7.4	5.3
YSU Short Term Bond	US Fixed Income Short Term	14,869,830	14,907,549	19.2	44.1	31.4
Vanguard Short-Term Bond Instl	US Fixed Income Short Term	5,340,214	2,849,541	3.7	8.4	6.0



Attribution of Market Value Change

	2012 Q2	2012 Q3	2012 Q4	First Quarter	One Year
Beginning Market Value	\$73,970,154.89	\$57,881,607.73	\$79,728,675.20	\$55,959,142.09	\$73,970,154.89
- Withdrawals	-\$15,010,286.51	-\$10,010,193.01	-\$28,011,756.78	-\$2,010,427.33	-\$55,042,663.63
+ Contributions	\$10,286.51	\$30,010,268.11	\$5,011,932.07	\$21,011,222.53	\$56,043,709.22
= Net Cash Flow	-\$15,000,000.00	\$20,000,075.10	-\$22,999,824.71	\$19,000,795.20	\$1,001,045.59
+ Net Investment Change	-\$1,088,547.16	\$1,846,992.37	-\$769,708.40	\$2,550,052.57	\$2,538,789.38
= Ending Market Value	\$57,881,607.73	\$79,728,675.20	\$55,959,142.09	\$77,509,989.86	\$77,509,989.86
Net Change	-\$16,088,547.16	\$21,847,067.47	-\$23,769,533.11	\$21,550,847.77	\$3,539,834.97

Change in Market Value From April 1, 2012 To March 31, 2013

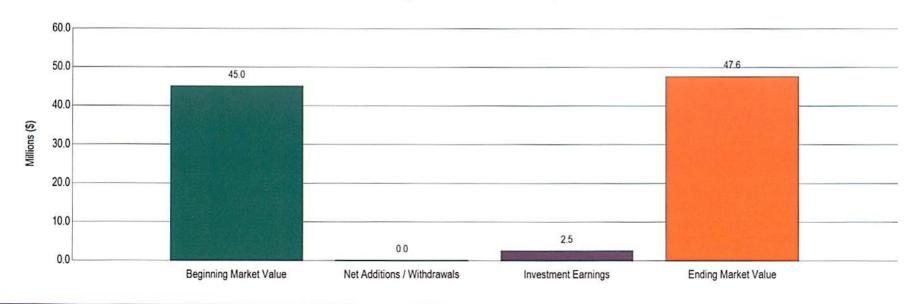




Attribution of Market Value Change- Long-Term Pool

	2012 Q2	2012 Q3	2012 Q4	First Quarter	One Year
Beginning Market Value	\$45,037,553.56	\$44,784,157.17	\$45,900,649.00	\$46,190,324.45	\$45,037,553.56
- Withdrawals	-\$9,093.84	-\$9,367.01	-\$9,455.67	-\$8,826.30	-\$36,742.82
+ Contributions	\$9,093.84	\$9,442.11	\$9,617.62	\$9,608.07	\$37,761.64
= Net Cash Flow	\$0.00	\$75.10	\$161.95	\$781.77	\$1,018.82
+ Net Investment Change	-\$253,396.39	\$1,116,416.73	\$289,513.50	\$1,359,359.25	\$2,511,893.09
= Ending Market Value	\$44,784,157.17	\$45,900,649.00	\$46,190,324.45	\$47,550,465.47	\$47,550,465.47
Net Change	-\$253,396.39	\$1,116,491.83	\$289,675.45	\$1,360,141.02	\$2,512,911.91

Change in Market Value From April 1, 2012 To March 31, 2013





Performance Summary

			Ending	March	31, 201	3			Cal	Calendar Years			Inception	
	2013 Q1 (%)	YTD (%)	1 Yr (%)	2 Yrs (%)	3 Yrs (%)	5 Yrs (%)	7 Yrs (%)	10 Yrs (%)	2012 (%)	2011 (%)	2010 (%)	Return (%)	Since	
Total University Assets	1.8	1.8	3.6	3.1	3.8	3.8	4.4	-	4.1	1.2	5.4	4.0	Mar-04	
YSU Policy Benchmark	1.3	1.3	2.5	2.3	2.5	2.5	3.6	3.4	2.8	1.1	3.3	3.3	Mar-04	
Total Operating & Short Term	0.0	0.0	0.0	0.1	-	-	1		0.0	0.2	-	0.1	Jun-10	
YSU Total Operating & Short Term Benchmark	0.0	0.0	0.1	0.1	0.1	0.4	1.6	1.8	0.1	0.2	0.1	0.1	Jun-10	
Total Long Term/ Reserves Pool	2.9	2.9	5.5	4.8		-	-	-	6.4	1.9	-	5.6	Jun-10	
YSU Total Long Term/ Reserves Fund Benchmark	2.6	2.6	4.9	4.4	4.7	4.2	5.0	4.4	5.5	1.9	5.7	4.7	Jun-10	
Total Domestic Equity	11.5	11.5	14.2	10.0	••	-	-	-	15.3	0.8	_	19.1	Jun-10	
Russell 3000	11.1	11.1	14.6	10.8	13.0	6.3	5.1	9.2	16.4	1.0	16.9	19.3	Jun-10	
Total International Equity	3.9	3.9	11.1	-0.7		-	-	-	20.1	-18.9	-	3.3	Sep-10	
MSCI EAFE Gross	5.2	5.2	11.8	2.9	5.5	-0.4	2.1	10.2	17.9	-11.7	8.2	6.4	Sep-10	
Total Fixed Income	0.2	0.2	2.6	3.4		-	-	-	3.2	3.8	-	3.2	Jun-10	
YSU Fixed Income Benchmark	0.2	0.2	2.2	2.8	2.9	3.3	4.3	3.6	2.4	3.2	4.0	2.5	Jun-10	

⁻ YSU Policy Benchmark = BofA Merrill Lynch 91-Day T-Bill 45% / Barclays 1-3 Yr. Govt. 27.5% / Barclays Int Govt/Credit 15% / Russell 3000 10% / MSCI EAFE Gross 2.5%

⁻ YSU Total Operating & Short Term Benchmark = BofA Merrill Lynch 91-Day T-Bill 95% / Barclays 1-3 Yr. Govt. 5%

⁻ YSU Total Long Term/ Reserves Fund Benchmark = Russell 3000 20% / MSCI EAFE Gross 5% / Barclays Int Govt/Credit 30% / Barclays 1-3 Yr. Govt. 45%

⁻ YSU Fixed Income Benchmark = BofA Merrill Lynch US Corp & Gov 1-3 Yrs 60% / Barclays Int Govt/Credit 40%

Manager Summary

			Portfolio	Foreign	Portfolio		Portfolio	
Investment Manager	Market Cap	Position Size	Diversification	Securities	Duration	Maturity		Cash Position
Vanguard Short-Term Federal Adm		In Line			In Line	In Line	In Line	In Line
TRP Instl US Structured Rsch	In Line	In Line	In Line	In Line	**	:	:	In Line
Vanguard 500 Index Signal	In Line	In Line	In Line	In Line		:	1	In Line
Vanguard Mid Cap Index Signal	In Line	In Line	In Line	In Line	***			In Line
Loomis Sayles Small Cap Growth Instl	In Line	In Line	In Line	In Line		÷	1	In Line
Munder Veracity Small Cap Value I	In Line	In Line	In Line	In Line				In Line
William Blair Int'l Gr I	In Line	In Line	In Line		:		:	In Line
Dodge & Cox Internat'l Stock	In Line	In Line	In Line			***		In Line
JP Morgan Core Bond Ultra	:	In Line	•••		In Line	In Line	In Line	In Line
YSU Intermediate-Term		In Line		***	In Line	In Line	In Line	In Line
PIMCO Low Duration Instl	:	In Line	:	:	In Line	In Line	In Line	In Line
YSU Short-Term	***	In Line		:	In Line	In Line	In Line	In Line
Vanguard Short Term Bond		In Line	•••	:	In Line	In Line	In Line	In Line

Policy Effective June 5, 2012

*Mutual funds are shown for informational purposes only. All mutual funds adhere to individual investment guidelines established by the fund manager.



Performance Report Card

			End	ing Mar	ch 31, 2	2013			Calend	lar Year	s	Incep	tion
	2013 Q1 (%)	YTD (%)	1 Yr (%)	2 Yrs (%)	3 Yrs (%)	5 Yrs (%)	7 Yrs (%)	10 Yrs (%)	2012 (%)	2011 (%)	2010 (%)	Return (%)	Since
Total University Assets	1.8	1.8	3.6	3.1	3.8	3.8	4.4	-	4.1	1.2	5.4	4.0	Mar-04
YSU Policy Benchmark	1.3	1.3	2.5	2.3	2.5	2.5	3.6	3.4	2.8	1.1	3.3	3.3	Mar-04
Total Operating & Short Term	0.0	0.0	0.0	0.1	-	-	-	_	0.0	0.2		0.1	Jun-10
YSU Total Operating & Short Term Benchmark	0.0	0.0	0.1	0.1	0.1	0.4	1.6	1.8	0.1	0.2	0.1	0.1	Jun-10
JPMorgan 100% U.S. Tr Sec MM Inst	0.0	0.0	0.0	0.0	0.0	0.2	1.4	1.5	0.0	0.0	0.0	0.0	Sep-11
BofA Merrill Lynch 91-Day T-Bill	0.0	0.0	0.1	0.1	0.1	0.3	1.6	1.8	0.1	0.1	0.1	0.1	Sep-11
JPMorgan Sweep Account												No. of Lot	
Vanguard Short-Term Federal Adm	0.1	0.1	1.3	2.2	2.3	3.0	4.2	3.4	1.5	2.9	3.4	1.5	Sep-10
Barclays 1-5 Yr. Govt.	0.2	0.2	1.2	2.1	2.3	2.7	4.1	3.3	1.0	3.2	3.6	1.5	Sep-10
Total Long Term/ Reserves Pool	2.9	2.9	5.5	4.8		-	-	-	6.4	1.9		5.6	Jun-10
YSU Total Long Term/ Reserves Fund Benchmark	2.6	2.6	4.9	4.4	4.7	4.2	5.0	4.4	5.5	1.9	5.7	4.7	Jun-10
Total Domestic Equity	11.5	11.5	14.2	10.0		-	-	-	15.3	0.8		19.1	Jun-10
Russell 3000	11.1	11.1	14.6	10.8	13.0	6.3	5.1	9.2	16.4	1.0	16.9	19.3	Jun-10
TRP InstI US Structured Rsch	10.4	10.4	12.9	10.9	12.0	6.0	-	_	16.2	1.4	13.6	18.6	Jun-10
S&P 500	10.6	10.6	14.0	11.2	12.7	5.8	5.0	8.5	16.0	2.1	15.1	19.0	Jun-10
Vanguard 500 Index Signal	10.6	10.6	13.9	11.2	12.6	5.8	5.0	8.5	16.0	2.1	15.0	19.0	Jun-10
S&P 500	10.6	10.6	14.0	11.2	12.7	5.8	5.0	8.5	16.0	2.1	15.1	19.0	Jun-10
Vanguard Mid Cap Index Signal	12.9	12.9	15.4	8.9	14.1	8.1	5.8	11.9	16.0	-2.0	25.6	16.3	Sep-10
Vanguard Mid Cap Index Benchmark	12.9	12.9	15.5	9.0	14.1	8.1	5.8	12.2	16.0	-1.9	25.7	16.3	Sep-10
Loomis Sayles Sm Growth Instl	13.9	13.9	12.6	7.5	17.1	9.9	7.3	13.4	10.3	3.2	31.4	18.6	Sep-10
Russell 2000 Growth	13.2	13.2	14.5	7.4	14.7	9.0	5.2	11.6	14.6	-2.9	29.1	16.8	Sep-10
Munder Veracity Sm-Cap Value Y	13.5	13.5	18.4	8.5	13.5	11.0	5.7	-	14.0	-2.6	29.7	16.9	Sep-10
Russell 2000 Value	11.6	11.6	18.1	8.1	12.1	7.3	3.9	11.3	18.1	-5.5	24.5	15.6	Sep-10
Total International Equity	3.9	3.9	11.1	-0.7	-	-		_	20.1	-18.9	-	3.3	Sep-10
MSCI EAFE Gross	5.2	5.2	11.8	2.9	5.5	-0.4	2.1	10.2	17.9	-11.7	8.2	6.4	Sep-10



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Performance Report Card

	Ending March 31, 2013					Calendar Years			Inception				
	2013 Q1 (%)	YTD (%)	1 Yr (%)	2 Yrs (%)	3 Yrs (%)	5 Yrs (%)	7 Yrs (%)	10 Yrs (%)	2012 (%)	2011 (%)	2010 (%)	Return (%)	Since
William Blair Int'l Gr I	4.2	4.2	13.0	5.2	8.8	0.2	2.8	11.3	24.0	-14.2	20.5	19.8	Jun-12
MSCI EAFE Gross	5.2	5.2	11.8	2.9	5.5	-0.4	2.1	10.2	17.9	-11.7	8.2	20.0	Jun-12
Dodge & Cox Internat'l Stock	3.6	3.6	11.3	1.4	4.9	1.1	3.0	13.4	21.0	-16.0	13.7	5.3	Sep-10
MSCI EAFE Gross	5.2	5.2	11.8	2.9	5.5	-0.4	2.1	10.2	17.9	-11.7	8.2	6.4	Sep-10
Total Fixed Income	0.2	0.2	2.6	3.4	-	-	-	-	3.2	3.8	-	3.2	Jun-10
YSU Fixed Income Benchmark	0.2	0.2	2.2	2.8	2.9	3.3	4.3	3.6	2.4	3.2	4.0	2.5	Jun-10
JPMorgan Core Bond Ultra	0.2	0.2	4.4	6.1	6.1	6.4	6.6	5.5	5.2	7.4	7.5	5.7	Apr-11
Barclays Aggregate	-0.1	-0.1	3.8	5.7	5.5	5.5	5.9	5.0	4.2	7.8	6.5	5.3	Apr-11
YSU Intermediate Term Bond	0.3	0.3	4.0	4.8	4.9	5.4	5.9	_	5.2	4.6	6.2	4.9	Mar-04
Barclays Int Govt/Credit	0.3	0.3	3.5	4.8	4.7	4.6	5.4	4.5	3.9	5.8	5.9	4.4	Mar-04
YSU Short Term Bond	0.2	0.2	1.3	1.6	1.9	2.8	3.8	-	1.8	1.5	3.1	3.3	Mar-04
BofA Merrill Lynch US Corp & Gov 1-3 Yrs	0.2	0.2	1.2	1.5	1.7	2.4	3.6	3.0	1.5	1.6	2.8	3.0	Mar-04
Vanguard Short-Term Bond Instl	0.2	0.2	1.8	-	-	-	-	-	2.1		_	1.9	Dec-11
Barclays 1-5 Yr. Govt/Credit	0.3	0.3	2.0	2.7	2.8	3.3	4.4	3.6	2.2	3.1	4.1	2.0	Dec-11
PIMCO Low Duration Instl	0.4	0.4	4.8	3.6	3.8	4.7	5.2	4.2	6.2	1.7	5.0		Mar-13
BofA Merrill Lynch US Treasuries 1-3 Yrs	0.1	0.1	0.6	1.0	1.2	1.7	3.2	2.7	0.4	1.5	2.3	117 .3	Mar-13

- YSU Policy Benchmark = BofA Merrill Lynch 91-Day T-Bill 45% / Barclays 1-3 Yr. Govt. 27.5% / Barclays Int Govt/Credit 15% / Russell 3000 10% / MSCI EAFE Gross 2.5%
- YSU Total Operating & Short Term Benchmark = BofA Merrill Lynch 91-Day T-Bill 95% / Barclays 1-3 Yr. Govt. 5%
- YSU Total Long Term/ Reserves Fund Benchmark = Russell 3000 20% / MSCI EAFE Gross 5% / Barclays Int Govt/Credit 30% / Barclays 1-3 Yr. Govt. 45%
- Vanguard Mid Cap Index Benchmark = 100% CRSP US Mid Cap TR USD
- YSU Fixed Income Benchmark = BofA Merrill Lynch US Corp & Gov 1-3 Yrs 60% / Barclays Int Govt/Credit 40%



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Total Operating & Short Term

Statistics Summary

2 Years 9 Months Ending March 31, 2013

	Anlzd Return	Anlzd Standard Deviation	Sharpe Ratio	Alpha	Beta	Up Mkt Capture Ratio	Down Mkt Capture Ratio
Total Operating & Short Term	0.11%	0.08%	0.39	-0.02%	1.26	76.00%	
YSU Total Operating & Short Term Benchmark	0.14%	0.04%	1.82	-	-		-
JPMorgan 100% U.S. Tr Sec MM Inst	0.00%	0.00%	-16.16	0.00%	0.05	3.59%	
BofA Merrill Lynch 91-Day T-Bill	0.11%	0.03%	1.18	-			-4137
Vanguard Short-Term Federal Adm	1.86%	1.12%	1.59	0.08%	0.85	95.03%	41.41%
Barclays 1-5 Yr. Govt.	1.80%	1.29%	1.34	-			-



Vanguard Short-Term Federal Adm

Description:

The investment seeks current income while maintaining limited price volatility.

The fund invests at least 80% of assets in short-term bonds issued by the U.S. government and its agencies and instrumentalities, many of which are not backed by the full faith and credit of the U.S. government. It is expected to maintain a dollar-weighted average maturity of 1 to 4 years.

Fund Information as of 03/31/2013

Fund Name	VANGUARD-S FD-AD
Ticker	VSGDX
Category	Short Government
Benchmark	Barclays 1-5 Yr. Govt.
Expense Ratio	0.10%
Fund Assets (\$mm)	3,805.80
Share Class Inception Date	2/12/2001
Manager Tenure	8

Fund Characteristics as of 12/31/2012

Sharpe Ratio (3 Year)	1.71
Average Duration	2.29
Average Coupon	1.36%
Average Effective Maturity	2.40
R-Squared (3 Year)	0.96
Alpha (3 Year)	0.08%
Beta (3 Year)	0.83

Maturities as of 12/31/2012

1 to 3 Years	35.32%
3 to 5 Years	30.91%
5 to 7 Years	3.42%
7 to 10 Years	1.25%
10 to 15 Years	7.42%
15 to 20 Years	0.00%
20 to 30 Years	0.01%
Greater than 30 Years	0.00%

Credit Quality as of 12/31/2012

Credit Quality as	5 01 12/3 1/2012
AAA	100.00%
AA	0.00%
A	0.00%
BBB	0.00%
BB	0.00%
В	0.00%
Below B	0.00%
Not Rated	0.00%

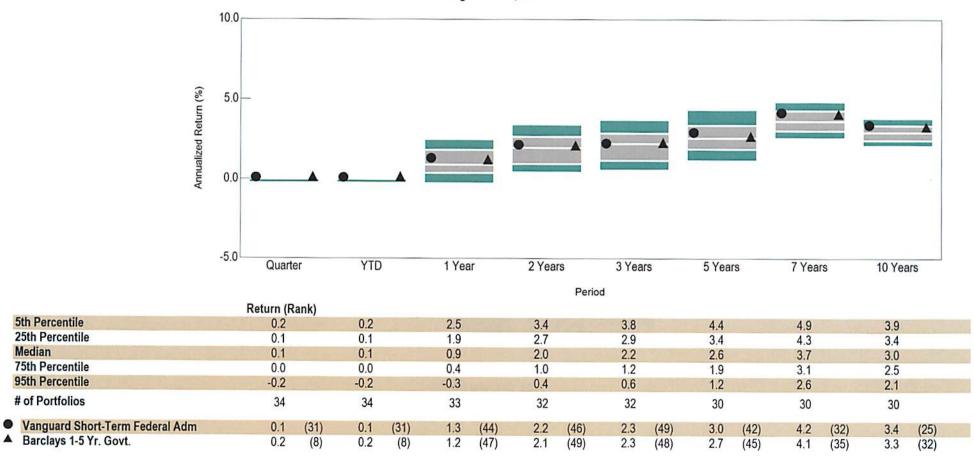
Fixed Income Sectors as of 12/31/2012

GOVERNMENT	78.32%
MUNICIPAL	0.00%
CORPORATE	0.00%
SECURITIZED	9.67%
CASH & EQUIVALENTS	11.07%
DERIVATIVE	0.00%



Vanguard Short-Term Federal Adm

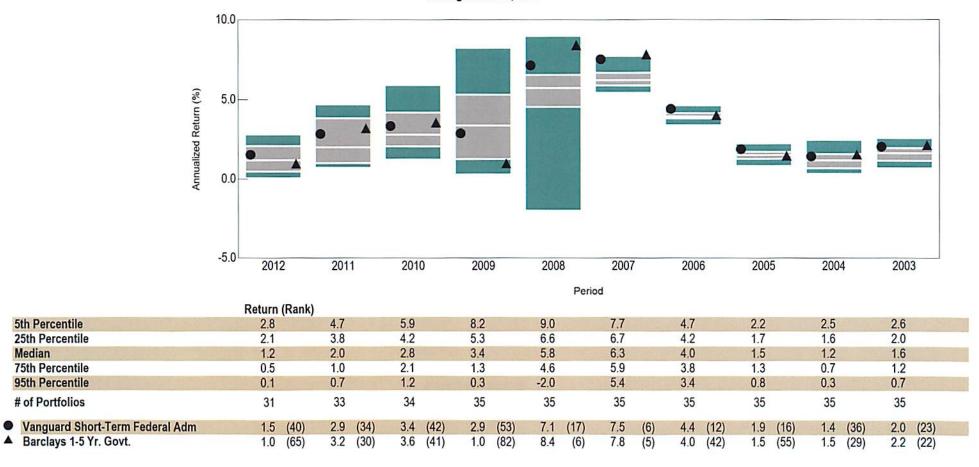
Short Government MStar MF Accounts Ending March 31, 2013





Vanguard Short-Term Federal Adm

Short Government MStar MF Accounts Ending March 31, 2013





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Total Domestic Equity

Statistics Summary

2 Years 9 Months Ending March 31, 2013

	Anlzd Return	Anlzd Standard Deviation	Sharpe Ratio	Alpha	Beta	Up Mkt Capture Ratio	Down Mkt Capture Ratio
Total Domestic Equity	19.10%	18.31%	1.04	-0.24%	1.05	103.00%	109.06%
Russell 3000	19.33%	17.49%	1.10		-	-	-
TRP InstI US Structured Rsch	18.59%	16.75%	1.11	-0.16%	1.01	99.66%	104.39%
S&P 500	19.04%	16.48%	1.15	-		-	-
Vanguard 500 Index Signal	19.00%	16.48%	1.15	-0.01%	1.00	99.80%	99.99%
S&P 500	19.04%	16.48%	1.15	-		-	
Vanguard Mid Cap Index Signal	19.87%	20.52%	0.96	-0.02%	1.00	99.73%	100.13%
Vanguard Mid Cap Index Benchmark	19.95%	20.52%	0.97	-	-		-
Loomis Sayles Sm Growth Instl	22.06%	22.58%	0.97	0.51%	0.97	99.53%	87.79%
Russell 2000 Growth	20.35%	23.10%	0.88	-			
Munder Veracity Sm-Cap Value Y	19.33%	23.04%	0.84	0.09%	1.06	108.80%	104.17%
Russell 2000 Value	18.00%	21.60%	0.83	-	-	47	-



TRP Instl US Structured Rsch

Description:

The investment seeks long-term capital growth. The strategy attempts to create a portfolio with similar characteristics to the Standard & Poor's 500 Stock Index® (S&P 500 Index) with the potential to provide excess returns relative to the index. The fund uses a disciplined portfolio construction process whereby it weights each sector and industry approximately the same as the S&P 500 Index. It may also purchase stocks that are not in the S&P 500 Index, but at least 80% of the fund's total assets will be invested in stocks that are in the index at the time of purchase. Under normal conditions, the fund expects to invest in approximately 250 to 325 companies.

Fund Information as of 03/31/2013

Fund Name	T. ROWE PRICE INSTL US STRUCTURED RSRCH
Ticker	TRISX
Category	Large Blend
Benchmark	S&P 500
Expense Ratio	0.55%
Fund Assets (\$mm)	575.85
Share Class Inception Date	10/31/2007
Manager Tenure	6

Fund Characteristics as of 03/31/2013

Sharpe Ratio (3 Year)	0.64
Average Market Cap (\$mm)	57,398.38
Price/Earnings	14.77
Price/Book	2.15
Price/Sales	1.35
Price/Cash Flow	7.93
Dividend Yield	2.15
Number of Equity Holdings	258
R-Squared (3 Year)	1.00
Alpha (3 Year)	-0.21%

Sector Allocation as of 03/31/2013

BASIC MATERIALS	3.99%
COMMUNICATION SERVICES	3.95%
CONSUMER CYCLICAL	12.10%
CONSUMER DEFENSIVE	10.20%
ENERGY	10.87%
FINANCIAL SERVICES	14.59%
HEALTHCARE	12.56%
INDUSTRIALS	10.70%
REAL ESTATE	1.84%
TECHNOLOGY	15.36%
UTILITIES	3.04%

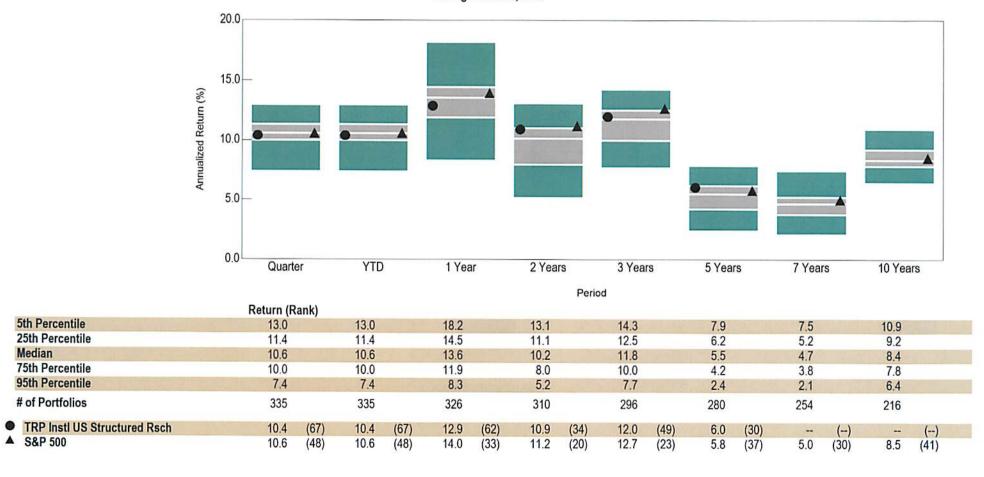
Top Holdings as of 03/31/2013

APPLE INC	3.30%
EXXON MOBIL CORPORATION	3.10%
MICROSOFT CORPORATION	1.97%
JPMORGAN CHASE & CO	1.92%
PROCTER & GAMBLE CO	1.84%
CHEVRON CORP	1.72%
GOOGLE, INC. CLASS A	1.69%
GENERAL ELECTRIC CO	1.63%
PFIZER INC	1.59%
AT&T INC	1.46%



TRP Instl US Structured Rsch

Large Blend MStar MF Accounts Ending March 31, 2013





TRP Instl US Structured Rsch

Large Blend MStar MF Accounts Ending March 31, 2013 50.0 40.0 30.0 20.0 Annualized Return (%) 10.0 0.0 -10.0 -20.0 -30.0 -40.0 -50.0 2012 2011 2010 2008 2009 2007 2006 2005 2004 2003 Period Return (Rank) 5th Percentile 5.7 19.7 -30.4 15.2 20.2 44.0 38.8 20.7 13.0 16.3 25th Percentile 2.0 15.6 -35.5 8.6 16.3 16.6 31.4 8.1 12.8 30.2 Median 15.7 0.2 -37.2 14.3 26.7 5.5 15.2 6.2 10.7 28.1 75th Percentile 13.3 -2.9 12.4 24.0 -39.5 3.9 13.5 4.6 26.1 9.6 95th Percentile 9.4 -8.5 8.7 19.0 -45.9 9.6 21.8 -1.6 1.8 5.9 337 # of Portfolios 335 366 383 401 410 401 369 338 320 TRP InstI US Structured Rsch 16.2 (36) 1.4 (38) 13.6 (63)29.4 (37) -36.3 (31) (--) (--) (--) (-) ▲ S&P 500 15.1 (31) 16.0 (40) 2.1 (22) 26.5 (54) -37.0 (44) 5.5 (50) 15.8 (32) 4.9 (65) 10.9 (46) 28.7 (40)



Vanguard 500 Index Signal

Description:

The investment seeks to track the performance of a benchmark index that measures the investment return of large-capitalization stocks.

The fund employs an indexing investment approach designed to track the performance of the Standard & Poor's 500 Index, a widely recognized benchmark of U.S. stock market performance that is dominated by the stocks of large U.S. companies. It attempts to replicate the target index by investing all, or substantially all, of its assets in the stocks that make up the index, holding each stock in approximately the same proportion as its weighting in the index.

Fund Information as of 03/31/2013

Fund Name	VANGUARD 500 INDEX SIGNAL
Ticker	VIFSX
Category	Large Blend
Benchmark	S&P 500
Expense Ratio	0.05%
Fund Assets (\$mm)	31,202.02
Share Class Inception Date	9/29/2006
Manager Tenure	21

Fund Characteristics as of 12/31/2012

i and ondideteriotics as of	12/3 1/20 12
Sharpe Ratio (3 Year)	0.69
Average Market Cap (\$mm)	54,866.37
Price/Earnings	13.25
Price/Book	2.02
Price/Sales	1.31
Price/Cash Flow	7.12
Dividend Yield	2.26
Number of Equity Holdings	504
R-Squared (3 Year)	1.00
Alpha (3 Year)	-0.01%

Sector Allocation as of 12/31/2012

BASIC MATERIALS	3.31%
COMMUNICATION SERVICES	4.33%
CONSUMER CYCLICAL	10.13%
CONSUMER DEFENSIVE	11.21%
ENERGY	10.93%
FINANCIAL SERVICES	14.39%
HEALTHCARE	11.91%
INDUSTRIALS	11.04%
REAL ESTATE	2.08%
TECHNOLOGY	17.18%
UTILITIES	3.36%

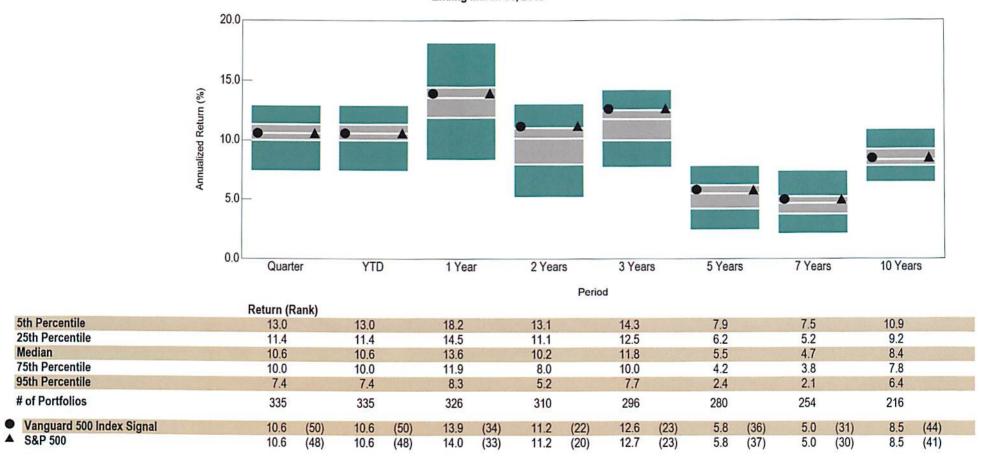
Top Holdings as of 12/31/2012

APPLE INC	3.93%
EXXON MOBIL CORPORATION	3.09%
GENERAL ELECTRIC CO	1.73%
CHEVRON CORP	1.66%
INTERNATIONAL BUSINESS MACHINES CORP	1.60%
MICROSOFT CORPORATION	1.59%
JOHNSON & JOHNSON	1.52%
AT&T INC	1.50%
GOOGLE, INC. CLASS A	1.48%
PROCTER & GAMBLE CO	1.46%



Vanguard 500 Index Signal

Large Blend MStar MF Accounts Ending March 31, 2013





Vanguard 500 Index Signal

Large Blend MStar MF Accounts Ending March 31, 2013 50.0 40.0 30.0 20.0 Annualized Return (%) 10.0 0.0 -10.0 -20.0 -30.0 -40.0 -50.0 2012 2011 2010 2009 2008 2006 2007 2005 2004 2003 Period Return (Rank) 5th Percentile 20.2 5.7 19.7 44.0 -30.4 15.2 20.7 13.0 16.3 38.8 25th Percentile 2.0 16.6 15.6 31.4 -35.58.6 16.3 8.1 12.8 30.2 Median 15.7 0.2 14.3 26.7 -37.2 5.5 15.2 6.2 10.7 28.1 75th Percentile 13.3 -2.9 12.4 24.0 -39.5 3.9 13.5 4.6 9.6 26.1 95th Percentile 9.4 -8.5 -45.9 8.7 19.0 -1.6 9.6 1.8 5.9 21.8 # of Portfolios 335 337 366 383 401 410 401 369 338 320 ● Vanguard 500 Index Signal ▲ S&P 500 16.0 (42)2.1 (24) (31)26.6 15.0 (43)5.5 (51) 4.8 (70) (52)-37.0 15.7 (37)10.7 (50)28.5 (41) 16.0 (40) 15.1 (31) 26.5 (54) -37.0 (44) 2.1 (22) 5.5 (50) 15.8 (32) 4.9 (65) 10.9 (46) 28.7 (40)



Vanguard Mid Cap Index Signal

Description:

The investment seeks to track the performance of a benchmark index that measures the investment return of mid-capitalization stocks.

The fund employs an indexing investment approach designed to track the performance of the CRSP US Mid Cap Index, a broadly diversified index of stocks of mid-size U.S. companies. The fund attempts to replicate the target index by investing all, or substantially all, of its assets in the stocks that make up the index, holding each stock in approximately the same proportion as its weighting in the index.

Fund Information as of 03/31/2013

Fund Name	VANGUARD MID CAP INDEX SIGNAL	
Ticker	VMISX	
Category	Mid-Cap Blend	
Benchmark	MSCI US Mid Cap 450 Gross	
Expense Ratio	0.10%	
Fund Assets (\$mm)	5,779.51	
Share Class Inception Date	3/30/2007	
Manager Tenure	15	

Fund Characteristics as of 12/31/2012

Sharpe Ratio (3 Year)	0.65
Average Market Cap (\$mm)	6,440.43
Price/Earnings	15.02
Price/Book	1.96
Price/Sales	1.10
Price/Cash Flow	7.93
Dividend Yield	1.44
Number of Equity Holdings	450
R-Squared (3 Year)	1.00
Alpha (3 Year)	-0.04%

Sector Allocation as of 12/31/2012

BASIC MATERIALS	6.38%
COMMUNICATION SERVICES	2.04%
CONSUMER CYCLICAL	16.83%
CONSUMER DEFENSIVE	6.77%
ENERGY	7.76%
FINANCIAL SERVICES	10.56%
HEALTHCARE	9.53%
INDUSTRIALS	14.93%
REAL ESTATE	5.65%
TECHNOLOGY	14.07%
UTILITIES	5.37%

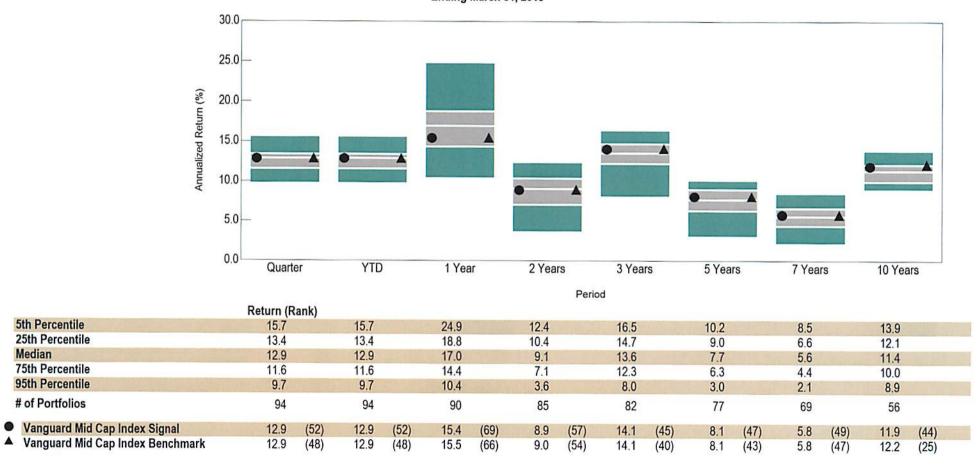
Top Holdings as of 12/31/2012

CF INDUSTRIES HOLDINGS INC	0.52%
MATTEL, INC.	0.51%
PIONEER NATURAL RESOURCES COMPANY	0.51%
DELPHI AUTOMOTIVE PLC	0.48%
CERNER CORPORATION	0.46%
HOST HOTELS & RESORTS INC	0.46%
STARWOOD HOTELS & RESORTS WORLDWIDE INC	0.46%
HARLEY-DAVIDSON INC	0.45%
MYLAN INC	0.45%
SIRIUS XM RADIO INC.	0.45%



Vanguard Mid Cap Index Signal

Mid-Cap Blend MStar MF Accounts Ending March 31, 2013





Vanguard Mid Cap Index Signal

Mid-Cap Blend MStar MF Accounts Ending March 31, 2013 70.0 60.0 50.0 40.0 30.0 Annualized Return (%) 20.0 10.0 0.0 -10.0 -20.0 -30.0 -40.0 -50.0 -60.0 2012 2011 2010 2009 2008 2007 2006 2005 2004 2003 Period Return (Rank) 5th Percentile 3.8 28.0 62.2 13.7 21.7 17.2 25.1 -27.5 61.0 25.8 25th Percentile 18.7 -1.7 26.3 40.4 -35.9 8.7 16.7 12.2 20.0 43.9 Median 17.2 24.0 9.5 -2.5 35.1 -39.2 5.6 13.3 17.3 35.5 75th Percentile 14.5 -5.5 20.8 31.4 -43.8 1.7 10.4 6.4 15.3 32.4 95th Percentile 10.1 -10.6 13.4 19.8 -51.1 -3.8 8.6 10.8 27.4 2.8 # of Portfolios 82 91 82 88 91 84 79 73 69 65 Vanguard Mid Cap Index Signal 16.0 (61) -2.0 (39) 25.6 (35) 40.4 (25) -41.8 (63)6.2 (46) 13.8 14.1 (12)20.4 (24) 34.3 (69)(41)▲ Vanguard Mid Cap Index Benchmark 25.7 (34) 16.0 (60) -1.9 (30) 40.5 (25) -41.8 (63)6.2 (46) 13.8 (42) 13.9 (13) 20.5 (24) 39.0 (39)



Loomis Sayles Sm Growth Instl

Description:

The investment seeks long-term capital growth.

The fund normally invests at least 80% of its net assets in the equity securities of "small-cap companies," including preferred stocks, warrants, securities convertible into common or preferred stocks and other equity-like interests in an entity. It may invest the rest of its assets in companies of any size, including large-capitalization companies. The fund may invest any portion of its assets in securities of Canadian issuers and up to 20% of its assets in other foreign securities, including emerging markets securities. It may also invest in Rule 144A securities.

Fund Information as of 03/31/2013

	A STATE OF THE STA
Fund Name	LOOMIS SAYLES SMALL CAP GROWTH INSTL
Ticker	LSSIX
Category	Small Growth
Benchmark	Russell 2000 Growth
Expense Ratio	0.95%
Fund Assets (\$mm)	708.76
Share Class Inception Date	12/31/1996
Manager Tenure	8

Fund Characteristics as of 02/28/2013

Tund Characteristics as Of 02/20/2015		
Sharpe Ratio (3 Year)	0.75	
Average Market Cap (\$mm)	1,585.51	
Price/Earnings	22.70	
Price/Book	2.85	
Price/Sales	1.68	
Price/Cash Flow	8.78	
Dividend Yield	0.20	
Number of Equity Holdings	105	
R-Squared (3 Year)	0.98	
Alpha (3 Year)	0.67%	

Sector Allocation as of 02/28/2013

BASIC MATERIALS	1.79%
COMMUNICATION SERVICES	0.00%
CONSUMER CYCLICAL	12.31%
CONSUMER DEFENSIVE	2.69%
ENERGY	8.00%
FINANCIAL SERVICES	9.66%
HEALTHCARE	16.92%
INDUSTRIALS	19.00%
REAL ESTATE	1.76%
TECHNOLOGY	25.96%
UTILITIES	0.00%

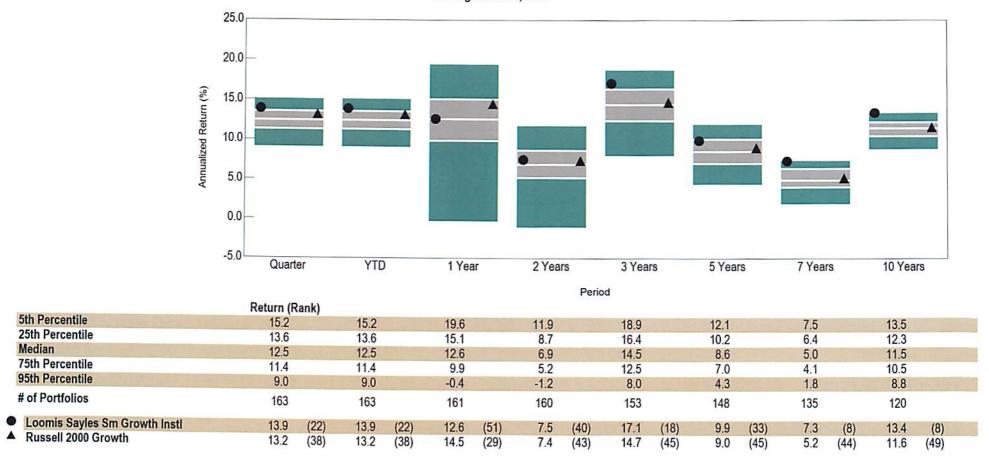
Top Holdings as of 02/28/2013

COSTAR GROUP, INC.	1.76%
FINANCIAL ENGINES, INC.	1.53%
ULTIMATE SOFTWARE GROUP, INC.	1.40%
ALKERMES PLC	1.36%
HANGER INC	1.36%
TRIUMPH GROUP, INC.	1.36%
DEALERTRACK TECHNOLOGIES INC	1.27%
INTERXION HOLDING N.V.	1.27%
CORPORATE EXECUTIVE BOARD COMPANY	1.25%
ADVISORY BOARD COMPANY	1.24%



Loomis Sayles Sm Growth Instl

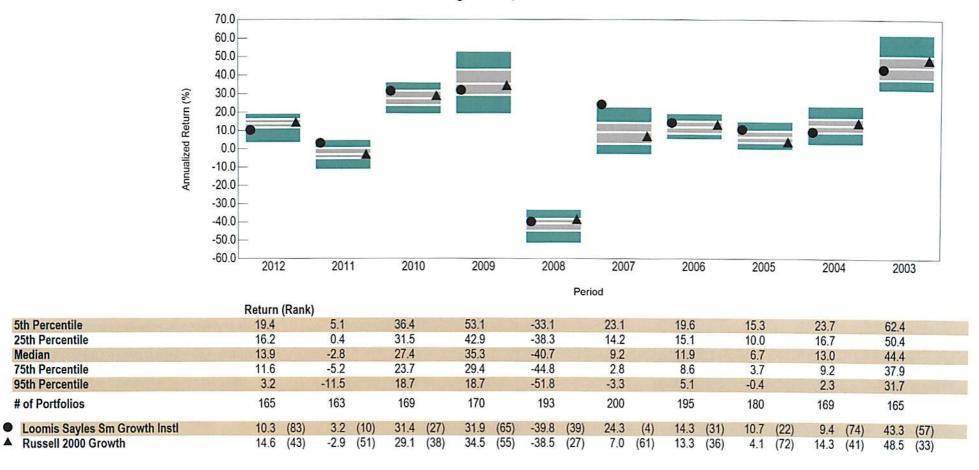
Small Growth MStar MF Accounts Ending March 31, 2013





Loomis Sayles Sm Growth Instl

Small Growth MStar MF Accounts Ending March 31, 2013





Munder Veracity Sm-Cap Value Y

Description:

The investment seeks long-term capital growth.

The fund normally invests 80% of assets in equity securities (i.e., common stocks, preferred stocks, convertible securities and rights and warrants) of small-capitalization companies. Small-capitalization companies are those companies with market capitalizations within the range of companies included in the Russell 2000® Index. The fund may also invest in equity securities of larger companies and may invest up to 25% of its assets in foreign securities.

Fund Information as of 03/31/2013

Fund Name	Munder Veracity Small- Cap Value					
Ticker	VSVIX					
Category	Small Value					
Benchmark	Russell 2000 Value					
Expense Ratio	1.25%					
Fund Assets (\$mm)	249.31					
Share Class Inception Date	7/7/2005					
Manager Tenure	9					

Fund Characteristics as of 12/31/2012

Sharpe Ratio (3 Year)	0.57
Average Market Cap (\$mm)	1,333.08
Price/Earnings	14.04
Price/Book	1.39
Price/Sales	0.85
Price/Cash Flow	6.49
Dividend Yield	1.08
Number of Equity Holdings	129
R-Squared (3 Year)	0.99
Alpha (3 Year)	0.21%

Sector Allocation as of 12/31/2012

BASIC MATERIALS	4.78%
COMMUNICATION SERVICES	0.00%
CONSUMER CYCLICAL	13.38%
CONSUMER DEFENSIVE	2.47%
ENERGY	5.23%
FINANCIAL SERVICES	21.71%
HEALTHCARE	5.87%
INDUSTRIALS	15.05%
REAL ESTATE	10.07%
TECHNOLOGY	12.41%
UTILITIES	5.74%

Top Holdings as of 12/31/2012

RYLAND GROUP, INC.	1.38%
ESTERLINE TECHNOLOGIES	1.35%
FIRST HORIZON NATIONAL CORP	1.34%
GULFPORT ENERGY CORPORATION	1.26%
PNM RESOURCES INC	1.23%
AMTRUST FINANCIAL SERVICES, INC.	1.17%
OLD DOMINION FREIGHT LINES	1.13%
BANCORPSOUTH INC.	1.11%
INTEGRATED DEVICE TECHNOLOGY	1.11%
SUSQUEHANNA BANCSHARES INC	1.11%



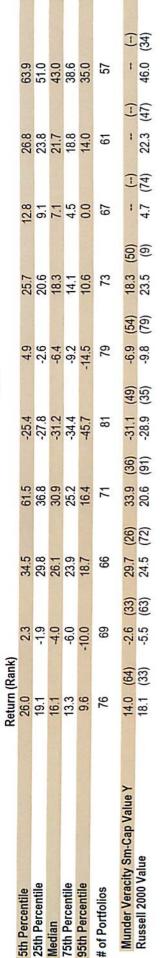
Munder Veracity Sm-Cap Value Y

Small Value MStar MF Accounts Ending March 31, 2013 25.0 20.0 Annualized Return (%) 15.0 10.0 5.0 0.0 YTD 2 Years 1 Year 3 Years 5 Years 7 Years Quarter 10 Years Period Return (Rank) 5th Percentile 15.9 15.9 22.8 13.4 16.1 13.3 8.0 14.2 25th Percentile 13.6 13.6 19.6 8.6 13.8 9.7 6.1 12.8 Median 12.6 12.6 17.1 8.0 12.5 9.0 5.3 12.2 75th Percentile 11.1 11.1 14.0 6.8 11.2 7.5 4.2 11.6 9.0 9.0 10.3 4.6 9.3 6.6 3.3 95th Percentile 10.9 77 77 75 # of Portfolios 70 62 62 56 46 Munder Veracity Sm-Cap Value Y 13.5 (28)13.5 (28)18.4 (34)8.5 (29) 13.5 (33)11.0 (15)5.7 (30)(--) ▲ Russell 2000 Value (39) 11.6 (69)11.6 (69)18.1 8.1 (46)12.1 (57)7.3 (83) 3.9 (80) 11.3 (84)



Munder Veracity Sm-Cap Value Y

2004 2005 2006 2007 Period 2008 Small Value MStar MF Accounts Ending March 31, 2013 2009 2010 2011 2012 0.09 20.0 10.0 -20.0 40.0 30.0 -10.0 -30.0 40.0 0.0 Annualized Return (%)



2003



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Total International Equity

Statistics Summary

2 Years 6 Months Ending March 31, 2013

	Anlzd Return	Anlzd Standard Deviation	Sharpe Ratio	Alpha	Beta	Up Mkt Capture Ratio	Down Mkt Capture Ratio
Total International Equity	3.32%	20.40%	0.16	-0.92%	1.17	97.62%	119.42%
MSCI EAFE Gross	6.41%	17.39%	0.36	TO LO STATE OF THE	-	-	-
William Blair Int'l Gr I	7.18%	18.70%	0.38	0.13%	1.06	104.68%	99.47%
MSCI EAFE Gross	6.41%	17.39%	0.36	-	-	-	
Dodge & Cox Internat'l Stock	5.30%	20.10%	0.26	-0.42%	1.15	107.10%	115.28%
MSCI EAFE Gross	6.41%	17.39%	0.36	- 1			-



William Blair Int'l Gr I

Description:

The investment seeks long-term capital appreciation.

The fund normally invests at least 80% of its total assets in a diversified portfolio of equity securities, including common stocks and other forms of equity investments, issued by companies of all sizes domiciled outside the U.S. that the advisor believes have above-average growth, profitability and quality characteristics. Its investments are normally allocated among at least six different countries and no more than 50% of the fund's equity holdings may be invested in securities of issuers in one country at any given time.

Fund Information as of 03/31/2013

Fund Name	WILLIAM BLAIR INTL GROWTH-I				
Ticker	BIGIX				
Category	Foreign Large Growth				
Benchmark	MSCI EAFE Gross				
Expense Ratio	1.15%				
Fund Assets (\$mm)	2,573.43				
Share Class Inception Date	10/1/1999				
Manager Tenure	17				

Fund Characteristics as of 03/31/2013

Tulia Cilaracteriotico de C.	
Sharpe Ratio (3 Year)	0.44
Average Market Cap (\$mm)	17,784.14
Price/Earnings	13.24
Price/Book	2.08
Price/Sales	0.99
Price/Cash Flow	3.49
Dividend Yield	2.32
Number of Equity Holdings	192
R-Squared (3 Year)	0.94
Alpha (3 Year)	0.86%

Top Countries as of 03/31/2013

United Kingdom	21.34%
Japan	17.72%
France	6.19%
China	6.11%
Germany	5.92%
Switzerland	5.29%
Norway	3.72%
India	2.59%
Australia	2.39%
South Korea	2.39%

Top Regions as of 03/31/2013

JAPAN	17.72%
EUROZONE	16.55%
ASIA EMERGING	11.48%
EUROPE EXEURO	10.94%

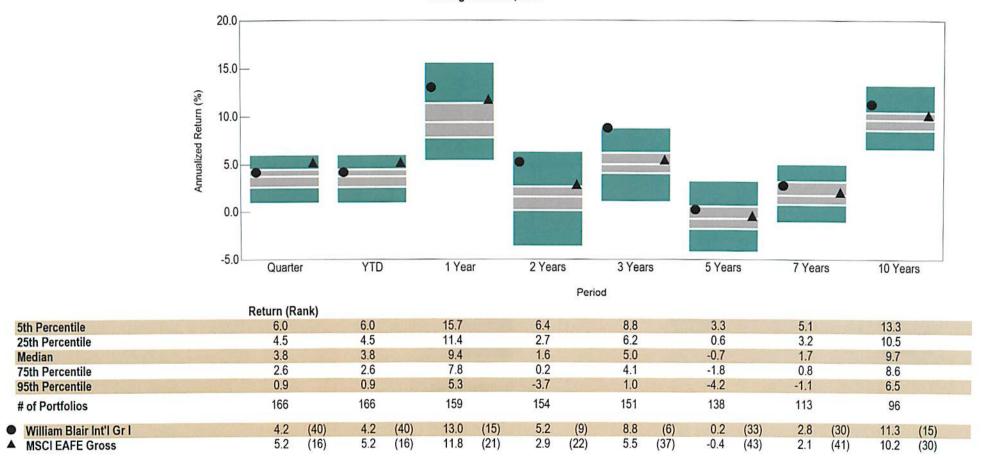
Top Holdings as of 03/31/2013

SUMITOMO MITSUI FINANCIAL	2.04%
GROUP INC	0.000/
STATOIL ASA	2.02%
GLENCORE INTERNATIONAL PLC	1.97%
ORIX CORPORATION	1.90%
ROCHE HOLDING AG	1.89%
BNP PARIBAS	1.84%
DIAGEO PLC	1.84%
PRUDENTIAL PLC	1.68%
UNILEVER NV DR	1.66%
INDUSTRIAL AND COMMERCIAL BANK OF CHINA LTD. H SHARES	1.54%



William Blair Int'l Gr I

Foreign Large Blend MStar MF Accounts Ending March 31, 2013





50.0 40.0 30.0 20.0

10.0 - 0.0 - 10.0 - 20.0 - 30.0 - 40.0 - 50.0 - 60.0

Annualized Return (%)

William Blair Int'l Gr I

Ending March 31, 2013

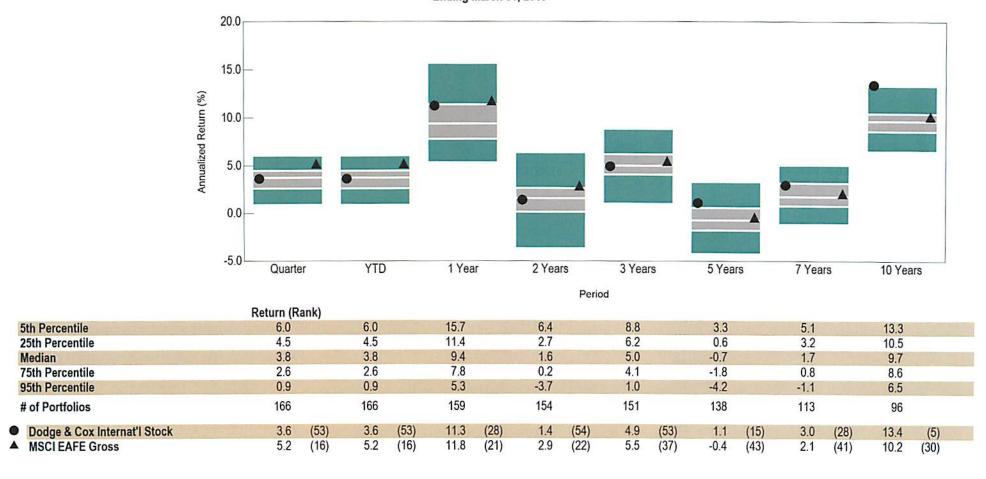
	-60.0	-2272									
		2012	2011	2010	200	9 200	8 200	7 200	6 2005	2004	2003
							Period				
	Re	turn (Rank	()								
5th Percentile	2	23.7	-7.2	16.8	47.7	-39.2	27.0	31.9	29.0	23.1	46.2
25th Percentile	1	19.9	-12.2	13.8	37.2	-42.1	16.3	27.5	17.4	19.7	38.6
Median	1	18.5	-13.7	10.9	31.0	-44.2	12.8	25.3	14.3	17.9	34.2
75th Percentile	1	16.8	-15.2	8.5	26.9	-46.2	10.4	23.7	13.2	16.0	31.3
95th Percentile	1	13.9	-21.4	5.1	21.0	-50.2	6.9	19.3	10.0	12.8	27.3
# of Portfolios		159	160	170	163	154	142	136	124	121	114
William Blair Int'l Gr I	2	24.0 (4)	-14.2 (62	20.5	(1) 42.6	(12) -52.2	(97) 18.5	(18) 23.4	(79) 22.0	(11) 18.8 (38) 42.4 (10)
▲ MSCI EAFE Gross		7.9 (63)	-11.7 (21	A CONTRACT OF THE PARTY OF THE	(77) 32.5	(42) -43.1	(39) 11.6		- Article - Company of the Company o	The state of the s	14) 39.2 (19)

Foreign Large Blend MStar MF Accounts



Dodge & Cox Internat'l Stock

Foreign Large Blend MStar MF Accounts Ending March 31, 2013





Dodge & Cox Internat'l Stock

Description:

The investment seeks long-term growth of principal and income. The fund invests primarily in a diversified portfolio of equity securities issued by non-U.S. companies from at least three different countries, including emerging markets. It will invest at least 80% of its total assets in common stocks, preferred stocks, securities convertible into common stocks, and securities that carry the right to buy common stocks of non-U.S. companies. The fund invests primarily in medium-to-large well established companies based on standards of the applicable market.

Fund Information as of 03/31/2013

Fund Name	DODGE&COX-IN STK				
Ticker	DODFX				
Category	Foreign Large Blend				
Benchmark	MSCI EAFE Gross				
Expense Ratio	0.64%				
Fund Assets (\$mm)	42,802.04				
Share Class Inception Date	5/1/2001				
Manager Tenure	12				

Fund Characteristics as of 03/31/2013

i una onaractoristico do o	
Sharpe Ratio (3 Year)	0.21
Average Market Cap (\$mm)	36,393.91
Price/Earnings	12.99
Price/Book	1.36
Price/Sales	0.62
Price/Cash Flow	6.55
Dividend Yield	2.46
Number of Equity Holdings	87
R-Squared (3 Year)	0.99
Alpha (3 Year)	-0.21%

Top Countries as of 03/31/2013

United Kingdom	17.84%
Switzerland	14.08%
Japan	11.68%
France	11.35%
United States	6.99%
Germany	6.68%
South Africa	6.12%
Netherlands	4.95%
Mexico	2.88%
Turkey	2.74%

Top Regions as of 03/31/2013

28.93%
17.84%
16.25%
11.68%
6.99%

Top Holdings as of 03/31/2013

Top Holdings as of 03/3 1/20	10
ROCHE HOLDING AG	4.01%
SANOFI	3.83%
NASPERS LTD	3.69%
LAFARGE SA	3.31%
ROYAL PHILIPS ELECTRONICS NV	3.08%
CREDIT SUISSE GROUP	2.81%
NOVARTIS AG ADR	2.71%
VODAFONE GROUP PLC	2.66%
HSBC HOLDINGS PLC	2.57%
BAYER AG	2.51%



Dodge & Cox Internat'l Stock

Foreign Large Blend MStar MF Accounts Ending March 31, 2013 50.0 40.0 30.0 20.0 Annualized Return (%) 10.0 0.0 -10.0 -20.0 -30.0 -40.0 -50.0 -60.0 2011 2010 2009 2007 2006 2012 2008 2005 2004 2003 Period Return (Rank) 23.7 -7.2 16.8 47.7 -39.2 27.0 31.9 29.0 5th Percentile 23.1 46.2 25th Percentile 19.9 13.8 37.2 -42.1 16.3 27.5 17.4 -12.219.7 38.6 18.5 -13.7 10.9 31.0 -44.2 12.8 25.3 14.3 Median 17.9 34.2 -15.2 8.5 26.9 -46.210.4 23.7 13.2 75th Percentile 16.8 16.0 31.3 -50.2 6.9 95th Percentile 13.9 -21.4 5.1 21.0 19.3 12.8 10.0 27.3 154 142 # of Portfolios 159 160 170 163 136 124 121 114 13.7 (27) 47.5 (6) -46.7 (78)11.7 (59)28.0 (19) Dodge & Cox Internat'l Stock 21.0 (20) -16.0 (81) 16.7 (29)32.5 49.4 (4) ▲ MSCI EAFE Gross -11.7 (21) 8.2 (77) 32.5 (42) -43.1 (39) 11.6 (60) 26.9 (27) 17.9 (63) 14.0 (59) 20.7 (14) 39.2 (19)



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Total Fixed Income

Statistics Summary

2 Years 9 Months Ending March 31, 2013

	Anlzd Return	Anlzd Standard Deviation	Sharpe Ratio	Alpha	Beta	Up Mkt Capture Ratio	Down Mkt Capture Ratio
Total Fixed Income	3.21%	1.46%	2.15	0.08%	1.14	125.72%	98.94%
YSU Fixed Income Benchmark	2.52%	1.25%	1.96	-			-
JPMorgan Core Bond Ultra	5.39%	2.43%	2.18	0.35%	0.83	106.53%	38.98%
Barclays Aggregate	4.73%	2.89%	1.61	-	-		-
YSU Intermediate Term Bond	4.24%	2.08%	2.00	0.24%	0.80	101.72%	84.64%
Barclays Int Govt/Credit	4.07%	2.39%	1.67	-			
PIMCO Low Duration Instl	3.79%	2.11%	1.76	0.96%	-0.07	305.75%	-826.37%
BofA Merrill Lynch US Treasuries 1-3 Yrs	0.93%	0.60%	1.42		-	-	-
YSU Short Term Bond	1.64%	0.63%	2.49	0.07%	0.91	106.71%	-99.22%
BofA Merrill Lynch US Corp & Gov 1-3 Yrs	1.50%	0.61%	2.34		-		
Vanguard Short-Term Bond Instl	-	-	-) 0	X==:	-	_
Barclays 1-5 Yr. Govt/Credit	-	-		-			-



JPMorgan Core Bond Ultra

Description:

The investment seeks to maximize total return by investing primarily in a diversified portfolio of intermediate- and long-term debt securities.

The fund is designed to maximize total return by investing in a portfolio of investment grade intermediate- and long-term debt securities. As part of its main investment strategy, it may principally invest in corporate bonds, U.S. treasury obligations and other U.S. government and agency securities, and asset-backed, mortgage-related and mortgage-backed securities. The fund's average weighted maturity will ordinarily range between four and 12 years.

Fund Information as of 03/31/2013

Fund Name	JPM-COR BOND-ULT	
Ticker	JCBUX	
Category	Intermediate-Term Bond	
Benchmark	Barclays Aggregate	
Expense Ratio	0.41%	
Fund Assets (\$mm)	5,275.11	
Share Class Inception Date	2/22/2005	
Manager Tenure	21	

Fund Characteristics as of 03/31/2013

Sharpe Ratio (3 Year)	2.30
Average Duration	4.55
Average Coupon	4.04%
Average Effective Maturity	6.10
R-Squared (3 Year)	0.98
Alpha (3 Year)	0.35%
Beta (3 Year)	0.85

Maturities as of 03/31/2013

1 to 3 Years	8.04%
3 to 5 Years	14.16%
5 to 7 Years	10.41%
7 to 10 Years	18.14%
10 to 15 Years	4.15%
15 to 20 Years	4.32%
20 to 30 Years	28.37%
Greater than 30 Years	8.15%

Credit Quality as of 03/31/2013

71.25%
4.51%
11.56%
7.03%
1.00%
0.55%
0.69%
3.41%

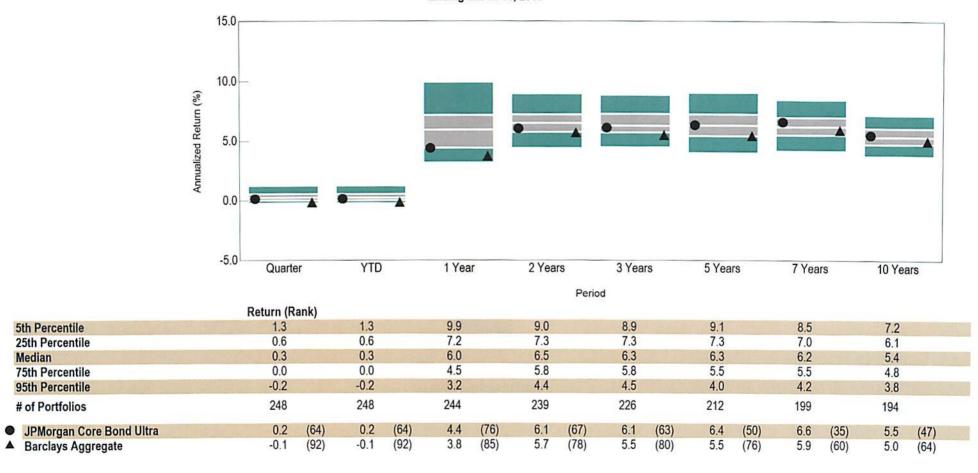
Fixed Income Sectors as of 03/31/2013

GOVERNMENT	25.88%	
MUNICIPAL	0.29%	
CORPORATE	16.41%	
SECURITIZED	53.16%	
CASH & EQUIVALENTS	3.60%	
DERIVATIVE	0.00%	



JPMorgan Core Bond Ultra

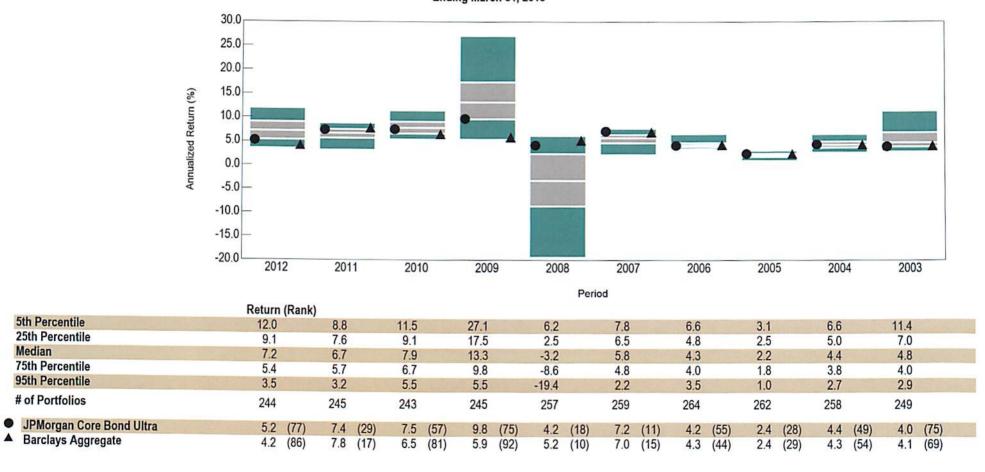
Intermediate-Term Bond MStar MF Accounts Ending March 31, 2013





JPMorgan Core Bond Ultra

Intermediate-Term Bond MStar MF Accounts Ending March 31, 2013





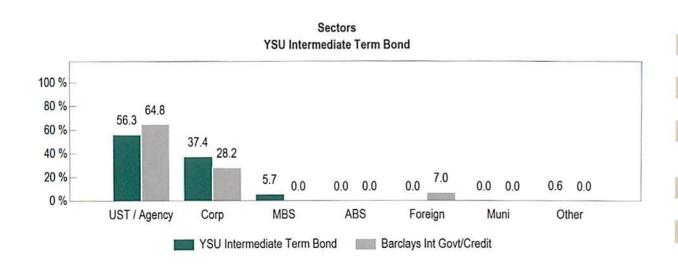
YSU Intermediate Term Bond

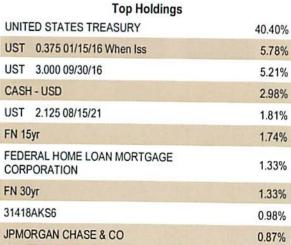
PNC manages an intermediate fixed income strategy for YSU. Management normally invests at least 80% of assets in foreign and domestic investment-grade debt securities. It may invest up to 20% of assets in preferred stocks and other investments. It typically maintains an average weighted maturity between three and ten years.

As of March 31, 2013

Account Information		
Account Name	YSU Intermediate Term Bond	
Account Structure	Separate Account	
Investment Style	Active	
Inception Date	3/31/04	
Account Type	US Fixed Income Core	
Benchmark	Barclays Int Govt/Credit	
Universe	Intermediate-Term Bond MStar MF	

	Characteristics	
	YSU Intermediate Term Bond	Barclays Int Govt/Credit
	Q113	Q113
Yield to Maturity	1.3%	1.1%
Avg. Eff. Maturity	4.0 yrs.	4.3 yrs.
Avg. Duration	3.7 yrs.	3.9 yrs.
Avg. Quality	А	-

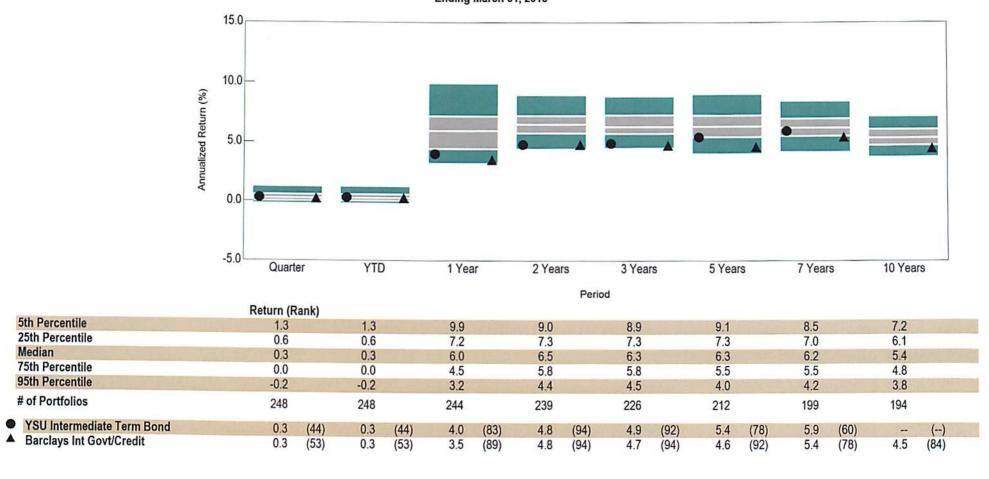






YSU Intermediate Term Bond

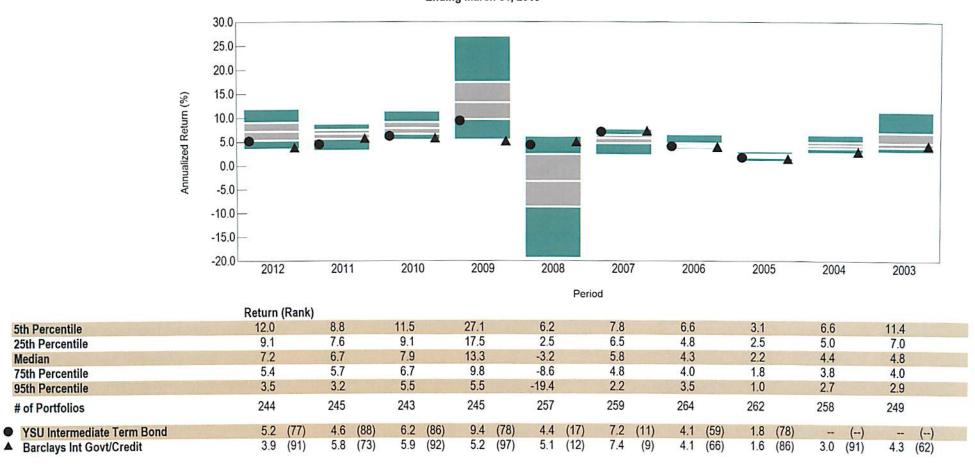
Intermediate-Term Bond MStar MF Accounts
Ending March 31, 2013





YSU Intermediate Term Bond

Intermediate-Term Bond MStar MF Accounts Ending March 31, 2013





PIMCO Low Duration Instl

Description:

The investment seeks maximum total return, consistent with preservation of capital and prudent investment management. The fund invests at least 65% of its total assets in a diversified portfolio of Fixed Income Instruments of varying maturities, which may be represented by forwards or derivatives such as options, futures contracts, or swap agreements. It invests primarily in investment grade debt securities, but may invest up to 10% of its total assets in high yield securities ("junk bonds") rated B or higher by Moody's, or equivalently rated by S&P or Fitch, or, if unrated, determined by PIMCO to be of comparable quality.

Fund Information as of 03/31/2013

Fund Name	PIMCO Low Duration Fund;Institut
Ticker	PTLDX
Category	Short-Term Bond
Benchmark	BofA Merrill Lynch US Treasuries 1-3 Yrs
Expense Ratio	0.46%
Fund Assets (\$mm)	14,902.29
Share Class Inception Date	5/11/1987
Manager Tenure	26

Fund Characteristics as of 12/31/2012

Sharpe Ratio (3 Year)	1.82
Average Duration	2.99
Average Coupon	3.12%
Average Effective Maturity	3.44
R-Squared (3 Year)	0.00
Alpha (3 Year)	0.96%
Beta (3 Year)	-0.10

Maturities as of 12/31/2012

1 to 3 Years	54.09%
3 to 5 Years	35.29%
5 to 7 Years	3.40%
7 to 10 Years	11.78%
10 to 15 Years	9.06%
15 to 20 Years	1.27%
20 to 30 Years	42.26%
Greater than 30 Years	2.89%

Credit Quality as of 12/31/2012

AAA	68.00%
AA	11.00%
A	10.00%
BBB	5.00%
BB	3.00%
В	2.00%
Below B	1.00%
Not Rated	0.00%

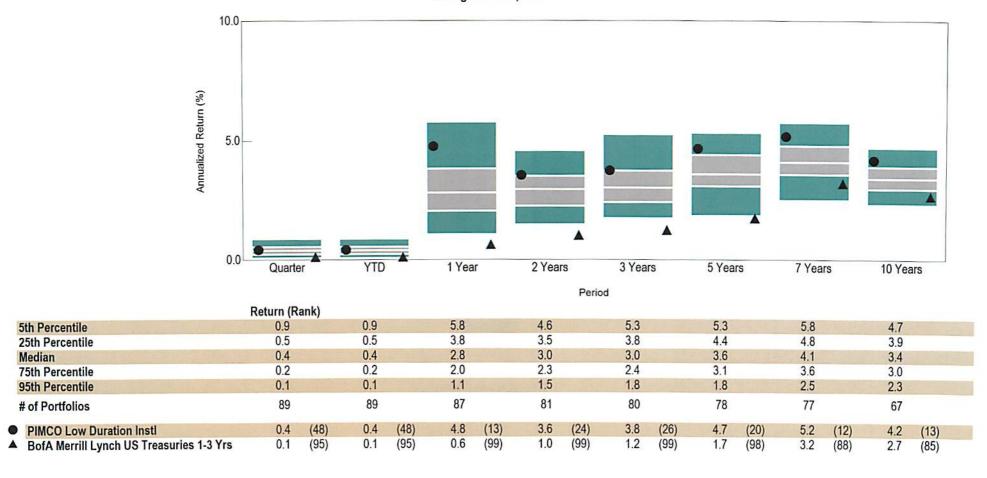
Fixed Income Sectors as of 12/31/2012

GOVERNMENT	77.83%
MUNICIPAL	0.85%
CORPORATE	14.34%
SECURITIZED	57.27%
CASH & EQUIVALENTS	15.70%
DERIVATIVE	11.46%



PIMCO Low Duration Instl

Short-Term Bond MStar MF Accounts Ending March 31, 2013





PIMCO Low Duration InstI

Short-Term Bond MStar MF Accounts Ending March 31, 2013 20.0 15.0 10.0 Annualized Return (%) 5.0 0.0 -5.0 -10.0 -15.0 — -20.0 2012 2011 2010 2009 2008 2007 2006 2005 2004 2003 Period Return (Rank) 5th Percentile 7.0 3.8 7.8 4.8 7.3 5.8 3.0 3.6 6.0 16.9 25th Percentile 2.7 5.0 5.4 2.3 3.6 13.0 1.7 5.9 4.7 2.2 Median 3.8 1.9 9.5 -1.4 4.3 1.8 1.8 4.1 5.3 2.8 75th Percentile 2.7 1.4 1.3 2.0 3.4 -5.9 6.4 4.1 4.1 1.6 95th Percentile 1.5 0.6 3.7 0.6 1.1 2.0 4.1 -18.3 1.1 1.3 # of Portfolios 86 97 87 89 94 97 100 102 96 92 PIMCO Low Duration Inst! 6.2 (15) 1.7 (62) 5.0 (33)13.4 (23) -1.3 (2) 3.8 (92) 1.5 (76) 2.4 (21) 3.0 (44) (49)7.9 BofA Merrill Lynch US Treasuries 1-3 Yrs 0.4 (99) 1.5 (68) 2.3 (90) 0.8 (99) 1.9 (77) 6.6 (2) 7.3 (4) 3.9 (80) 1.7 (67) 0.9 (90)



YSU Short Term Bond

PNC manages a short term bond strategy for YSU. Management typically invests at least 80% of assets in investment-grade debt securities of all types. The balance may be invested in preferred stocks and other investments. The product normally maintains a dollar-weighted average maturity of 1.5 to four years.

As of March 31, 2013

Account Information	
Account Name	YSU Short Term Bond
Account Structure	Separate Account
Investment Style	Active
Inception Date	3/31/04
Account Type	US Fixed Income Short Term
Benchmark	BofA Merrill Lynch US Corp & Gov 1-3 Yrs
Universe	Short-Term Bond MStar MF

Characteristics YSU Short Term Barclays 1-3 Yr. Bond Govt/Credit Q113 Q113 Yield to Maturity 0.6% 0.4% Avg. Eff. Maturity 1.7 yrs. 2.0 yrs. Avg. Duration 1.8 yrs. 1.9 yrs. Avg. Quality AA

Sectors YSU Short Term Bond 100 % 74.9 80 % 60 % 48.4 40 % 22.0 18.7 13.9 14.4 20 % -6.4 0.0 0.0 1.3 0.0 0.0 0.0 0.0 0% UST / Agency ABS Other Corp MBS Foreign Muni Barclays 1-3 Yr. Govt/Credit YSU Short Term Bond

Top Holdings UNITED STATES TREASURY 31.73% UST 2.125 11/30/14 10.34% FEDERAL HOME LOAN MORTGAGE 3.52% CORPORATION FN 10yr 3.47% CASH - USD 2.99% HYUNDAI AUTO RECEIVABLES TRUST 2.11% VOLKSWAGEN AUTO LOAN ENHANCED 1.78% TRUST FEDERAL NATIONAL MORTGAGE 1.74% ASSOCIATION

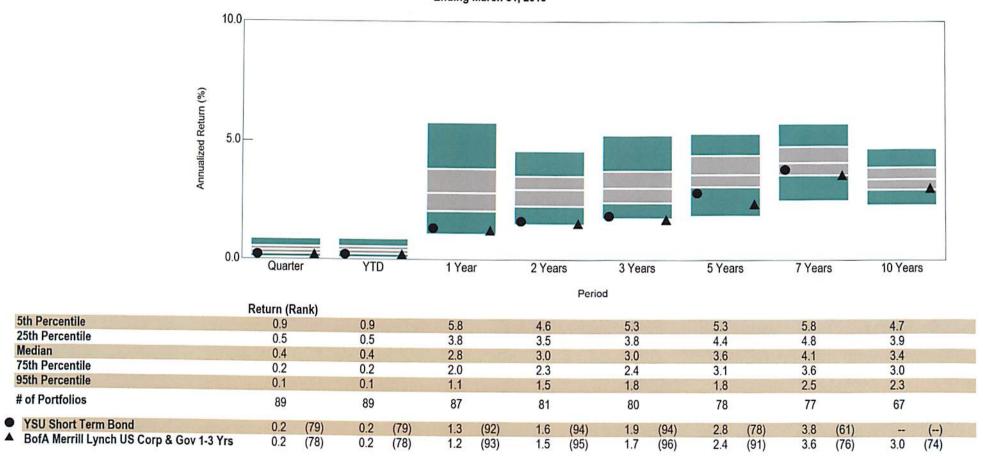
CHASE ISSUANCE TR .82% DUE 06-15-2017



1.69%

YSU Short Term Bond

Short-Term Bond MStar MF Accounts Ending March 31, 2013





YSU Short Term Bond

Short-Term Bond MStar MF Accounts Ending March 31, 2013 20.0 15.0 10.0 Annualized Return (%) 5.0 0.0 -5.0 -10.0 -15.0 -20.0 2012 2011 2010 2009 2008 2007 2006 2005 2004 2003 Period Return (Rank) 5th Percentile 7.0 3.8 7.8 16.9 4.8 7.3 5.8 3.0 3.6 6.0 25th Percentile 5.0 2.7 5.4 13.0 1.7 5.9 4.7 2.2 2.3 3.6 Median 3.8 1.9 4.1 9.5 -1.4 5.3 4.3 1.8 1.8 2.8 75th Percentile 2.7 1.4 3.4 6.4 -5.9 4.1 4.1 1.6 1.3 2.0 95th Percentile 1.5 0.6 2.0 4.1 -18.3 1.1 3.7 1.3 0.6 1.1 86 # of Portfolios 89 97 94 97 102 96 92 87 100 YSU Short Term Bond 1.8 (92) 1.5 (73) 3.1 (80) 6.4 (76) 3.5 (12)6.4 (14) 4.5 (36)2.0 (31) (--) (--) ▲ BofA Merrill Lynch US Corp & Gov 1-3 Yrs 1.5 (96) 1.6 (68) 2.8 (83) 3.8 (96) 4.7 6.9 1.8 (61) (6) (7) 4.2 (59) 1.2 (79) 2.7 (52)



Vanguard Short-Term Bond Instl

Description:

The investment seeks to track the performance of a marketweighted bond index with a short-term dollar-weighted average maturity.

The fund employs an indexing investment approach designed to track the performance of the Barclays U.S. 1-5 Year Government/Credit Float Adjusted Index. It invests by sampling the index. The fund invests at least 80% of assets in bonds held in the index. It maintains a dollar-weighted average maturity consistent with that of the index, which generally does not exceed 3 years.

Fund Information as of 03/31/2013

Fund Name	VANGUARD SHORT- TERM BOND IDX I
Ticker	VBITX
Category	Short-Term Bond
Benchmark	Barclays 1-5 Yr. Govt/Credit
Expense Ratio	0.07%
Fund Assets (\$mm)	2,499.82
Share Class Inception Date	9/27/2011

Manager Tenure

Fund Characteristics as of 12/31/2012

Sharpe Ratio (3 Year)	
Average Duration	2.69
Average Coupon	2.15%
Average Effective Maturity	2.80
R-Squared (3 Year)	
Alpha (3 Year)	
Beta (3 Year)	A STATE OF THE STA

Maturities as of 12/31/2012

1 to 3 Years	51.98%
3 to 5 Years	37.96%
5 to 7 Years	0.44%
7 to 10 Years	0.01%
10 to 15 Years	0.00%
15 to 20 Years	0.00%
20 to 30 Years	0.01%
Greater than 30 Years	0.11%

Credit Quality as of 12/31/2012

Ordan Quanty as of 120112012	
AAA	74.17%
AA	6.08%
A	11.41%
BBB	8.34%
BB	0.00%
В	0.00%
Below B	0.00%
Not Rated	0.00%

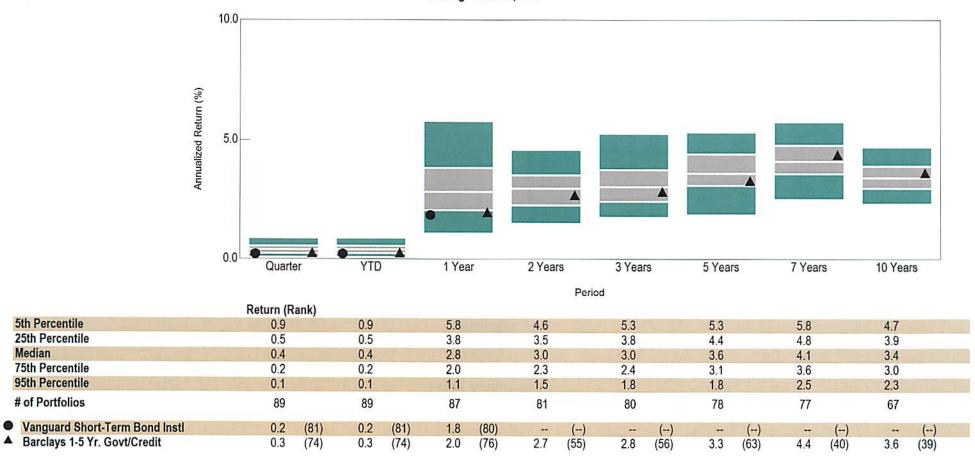
Fixed Income Sectors as of 12/31/2012

GOVERNMENT	76.40%
MUNICIPAL	0.09%
CORPORATE	21.41%
SECURITIZED	0.20%
CASH & EQUIVALENTS	1.89%
DERIVATIVE	0.00%



Vanguard Short-Term Bond Instl

Short-Term Bond MStar MF Accounts Ending March 31, 2013





Vanguard Short-Term Bond Instl

Short-Term Bond MStar MF Accounts Ending March 31, 2013 20.0 15.0 10.0 Annualized Return (%) 5.0 0.0 -5.0 -10.0 -15.0 -20.0 2012 2011 2010 2008 2009 2007 2006 2005 2004 2003 Period Return (Rank) 5th Percentile 3.8 7.0 7.8 16.9 4.8 7.3 5.8 3.0 3.6 6.0 25th Percentile 5.0 2.7 5.4 13.0 1.7 5.9 4.7 2.2 2.3 3.6 3.8 Median 1.9 4.1 9.5 -1.4 5.3 4.3 1.8 1.8 2.8 75th Percentile 2.7 1.4 3.4 6.4 -5.9 4.1 4.1 1.6 1.3 2.0 95th Percentile 1.5 0.6 2.0 4.1 -18.3 1.1 3.7 1.3 0.6 1.1 # of Portfolios 86 89 97 94 97 100 102 96 92 87 Vanguard Short-Term Bond Instl 2.1 (86) (--) (--) (--) (--) (--) (--) (--) (--) ▲ Barclays 1-5 Yr. Govt/Credit 2.2 (84) 3.1 (14) 4.1 (50) 4.6 (94) 5.1 (5) 7.3 (6) 4.2 (58) 1.4 (82) 1.8 (48) 3.4 (33)



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Glossary of Terms

Accumulated Benefit Obligation (ABO) - Present value of liability for benefits, both vested and nonvested, based on compensation and service as of the actuarial valuation date.

Alpha - Measure of a portfolio's return in excess of the market return adjusted for risk. A positive alpha indicates that a portfolio was positively rewarded for the residual risk which was taken for that level of market exposure. Average Maturity - An average of the amount of time remaining until final maturity for each fixed income security in a portfolio, weighted by the current market value of each holding. Stated average maturity is based on stated maturity dates and is typically longer than weighted average maturity, which takes into account assumptions, such as call dates or scheduled amortizations, that shorten the expected time required for the bondholder to receive repayment of principal

Benchmark - A yardstick for measuring the effectiveness of an investment manager's performance. May be a published index, a blend of indices, or an average of any number of managed

Beta – Measures the sensitivity of a portfolio to broad swings in a market index. A portfolio's measure of the expected change in return per 1% change in the return in the overall market will result, on average, in a 1.7% increase in the portfolio. The converse can also be true.

Cap - Market capitalization (cap) is the product of multiplying shares outstanding by share price. Median market cap of portfolio holdings is included as a factor for generating peer groups beginning in 1995. Market cap data listed for 1994 and earlier is average weighted market capitalization of portfolio holdings.

Composite - An aggregation of accounts managed by a firm, usually all discretionary accounts larger than \$1 million in assets, managed in the designated style.

Deciles - A way of using ranked arrays of data in 10% increments. For performance reporting, Decile One includes the best-performing 10% of records in the database universe; Decile Ten includes the worst performing 10%. For style characteristics used to form equity peer groups, Decile One indicates highest dividend yield, lowest price/book ratio, lowest price/earnings ratio, or highest market cap, while Decile Ten signifies lowest dividend yield, highest price/book ratio, highest price/earnings ratio, lowest market cap.

Duration - A measure of a fixed income portfolio's price sensitivity to changes in interest rates. Duration is expressed in years and is normally shorter than any of the average maturity calculations on the same portfolio. Expense Ratio - An amount, expressed as an annual percentage of fund assets, that a mutual fund pays for operating expenses and management fees. Published returns on mutual funds are normally expressed net of all such costs.

Fund ("The Fund") - A term used to represent any commingled/pooled investment vehicle; e.g., mutual fund, investment company, bank pooled trust, insurance company "separate account," investment trust, et al.

Funded Ratio - Market value of pension assets divided by market value of pension liability.

Information Ratio – Indicates the investment manager's market risk-adjusted excess return per unit of residual risk relative to a benchmark. It is computed by dividing alpha by the residual risk over a given period of time. Assuming all other factors being equal, managers with lower residual risk achieve higher information ratio values. Managers with higher information ratios will add value relative to a benchmark more reliably and consistently.



Glossary of Terms

Market Value - Unless otherwise noted, the market values used in this report are those provided by the client's bank trustee. A portfolio's total market value is the sum of principal and income assets listed in the trustee statement as of the reporting date. Peer Group - Within the specified universe of the Hartland & Co. equity database, the ten manager records with the most similar style characteristics-dividend yield, price/earnings ratio, price/book ratio, and median market capitalization -- to the portfolio being evaluated.

Projected Benefit Obligation (PBO) - Present value of liability for benefits, including an assumed rate of growth in future compensation.

diversification relative to the appropriate benchmark. An R-squared value of .85 indicates that 85% of the fluctuation in a portfolio return is explained by market activity. An R-Squared of 1 R-Squared - A statistical measure that indicates the extent to which the variability of a portfolio's returns can be explained by market activity. It can also be thought of as measuring the indicates that a portfolio's returns are entirely related to the market and is not influenced by other factors. An R-Squared value of 0 indicates that there is no relationship between the portfolio's returns and the market.

Real Return - Nominal total return reduced by the inflation rate for the same period.

Sharpe Ratio - A statistical measure developed by William Sharpe that determines reward-to-risk ratio. It is calculated by subtracting the 'risk free' return (usually 3-month T-Bills) from the portfolio return and dividing the excess return by the standard deviation of the portfolio. The result is a measure of return gained per unit of risk taken. Strategic Asset Allocation - A component of investment policy by which the client controls overall asset allocation in a disciplined, objective way. Standard Deviation - A statistical measure of portfolio risk. It reflects the average deviations of the observations from their sample mean. Standard deviation is used as an estimate of risk since it measures the range of a portfolio's returns. The wider the typical range of returns, the higher the standard deviation or returns, and the higher the portfolio risk.

Tactical Asset Allocation (TAA) - An investment management specialty in which the commitment to equities is varied drastically and frequently, based on the manager's quantitative model, usually either a dividend discount model or a liquidity-factor model. Total Return - Capital appreciation/depreciation, plus dividends and interest, less management fees. Unless otherwise noted, all returns in this report are net of fee. The basic formula is: Ending value - Beginning value - cash flows - Investment Advisory Fee Beginning value + Time weighted cash flow



The S&P 500 Value Index, Index S&P 500 Index and S&P 500 Growth Index are a broad-based market indices that measure the performance of large-capitalization value companies, large-capitalization companies and large-capitalization growth companies, respectively. The S&P 400 MidCap Value, Index S&P MidCap 400 Index and S&P 400 MidCap Growth Index are indices that measure the performance of mid-sized value companies, mid-sized companies and mid-sized growth companies, respectively. The S&P 600 SmallCap Index is a market-value weighted index that consists of 600 small-cap U.S. stocks chosen for market size, liquidity and industry group representation. The S&P 900 Index combines the large-cap S&P 500 and the S&P MidCap 400. S&P Completion Index TR is a sub-index of the S&P Total Market Index (TMI), including all stocks eligible for the S&P TMI and excluding all current constituents of the S&P 500. S&P Global Ex US Property Index defines and measures the investable universe of publicly traded property companies domiciled in developed and emerging markets excluding the U.S.

The Russell 1000 Value Index, Russell 1000 Index and Russell 1000 Growth Index are indices that measure the performance of large-capitalization value stocks, large-capitalization stocks and large-capitalization growth stocks, respectively. The Russell 2000 Value Index, Russell 2000 Index and Russell 2000 Growth Index are indices that measure the performance of small-capitalization value stocks, small-capitalization growth stocks, respectively. The Russell Midcap Index and Russell Midcap Growth Index are indices that measure the performance of mid-capitalization value stocks, mid-capitalization stocks and mid-capitalization growth stocks, respectively. The Russell 2500 Value Index, Russell 2500 Index and Russell 2500 Growth Index measure the performance of small to mid-cap value stocks, small to mid-cap stocks and small to mid-cap growth stocks, respectively, commonly referred to as "SMID" cap. The Russell 3000 Value Index, Russell 3000 Index and Russell 3000 Growth Index measure the performance of the 3,000 largest U.S. value stocks, 3,000 largest U.S. stocks and 3,000 largest U.S. growth stocks, respectively, based on total market capitalization. The Russell Microcap Index measures the performance of the microcap segment of the U.S. equity universe represented by stocks in the largest 200 by market cap that exhibit value characteristics. The Russell Developed ex-US Large Cap Index measures the performance of the largest investable securities in developed countries globally, excluding companies assigned to the United States.

The Wilshire 5000 Index represents the broadest index for the U.S. equity market, measuring the performance of all U.S. equity securities with readily available price data. The Wilshire Micro Cap Index is a market capitalization-weighted index comprised of all stocks in the Wilshire 5000 Index below the 2,501st rank. The Wilshire 4500 Index is comprised of all stocks in the Wilshire 5000 minus the stocks in the S&P 500. The Wilshire Real Estate Securities Index (RESI) is comprised of publically traded real estate equity securities.

All MSCI indices are gross, defined as With Gross Dividends: Gross total return indices reinvest as much as possible of a company's dividend distributions. The reinvested amount is equal to the total dividend amount distributed to persons residing in the country of the dividend-paying company. Gross total return indices do not, however, include any tax credits. The MSCI EAFE (Europe, Australasia, Far East) Gross Index is designed to measure developed market equity performance, excluding the U.S. and Canada. The MSCI Emerging Markets (EM) Gross Index is designed to measure global emerging market equity performance. The MSCI World Gross Index is designed to measure global developed market equity performance. The MSCI World Index Ex-U.S. Gross Index is designed to measure the equity market performance of developed markets and excludes the U.S. The MSCI Europe Gross Index is an unmanaged index considered representative of developed European countries. The MSCI Japan Gross Index is an unmanaged index considered representative of stocks of Japan. The MSCI Pacific ex. Japan Gross Index is an unmanaged index considered representative of stocks of Asia Pacific countries excluding Japan. The MSCI AC (All Country) Asia ex Japan Gross Index is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of Asia, excluding Japan. The MSCI ACWI Gross Index is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed and emerging markets. The MSCI ACWI ex USA Gross Index is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed and emerging markets, excluding US. The MSCI ACWI ex US Small Cap Growth Gross Index is a market capitalization weighted total return index measured in U.S. dollars based on share prices and reinvested net dividends that is designed to measure the equity market performance of the small cap growth segments of developed and emerging markets, excluding the U.S.. The MSCI Canada Gross Index is designed to measure the performance of the large and midcap segments of the Canada market. The MSCI EAFE Small Cap Gross Index measures the performance of small cap stocks in European, Australasian, and Far Eastern markets. The MSCI EAFE Value Gross Index is a market capitalization-weighted index that monitors the performance of value stocks from Europe, Australasia, and the Far East. The MSCI EM Latin America Gross Index is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of emerging markets in Latin America. The MSCI Pacific Free ex Japan Gross Index measures the performance of the Australian, Hong Kong, New Zealand, and Singapore equity markets. The MSCI World Small Cap Gross Index is designed to measure the equity market performance of the small cap segment of developed markets. The MSCI US Small Cap 1750 Gross Index represents the universe of small capitalization companies in the US equity market. The MSCI US Mid Cap 450 Index represents the universe of medium capitalization companies in the US equity market. The MSCI US Mid Cap Value Index represents the value companies of the MSCI US Mid Cap 450 Index. The MSCI US Prime Market 750 Index represents the universe of large and medium capitalization companies in the US equity market. The MSCI US Prime Market Value Index represents the value companies of the MSCI US Prime Market 750 Index. The MSCI US Prime Market Growth Index represents the growth companies of the MSCI US Prime Market 750 Index



The Barclays Capital® (BC) U.S. Treasury Index is designed to cover public obligations of the U.S. Treasury with a remaining maturity of one year or more. The BC Aggregate Bond Index is an unmanaged, market value-weighted performance benchmark for investment-grade fixed-rate debt issues, including government, corporate, asset-backed, and mortgage-backed securities with maturities of at least one year. The BC U.S. Credit Bond Index is designed to cover publicly issued U.S. corporate and specified foreign debentures and secured notes that meet the specified maturity. liquidity, and quality requirements: bonds must be SEC-registered to qualify. The BC U.S. Agency Index is designed to cover publicly issued debt of U.S. Government agencies, quasi-federal corporations, and corporate or foreign debt guaranteed by the U.S. Government. The BC CMBS Index is designed to mirror commercial mortgage-backed securities of investment-grade quality (Baa3/BBB-/BBB- or above) using Moody's, S&P, and Fitch respectively, with maturity of at least one year. The BC MBS Index covers agency mortgage-backed pass-through securities (both fixed-rate and hybrid ARMs) issued by Ginnie Mae (GNMA). Fannie Mae (FNMA), and Freddie Mac (FHLMC). The BC U.S. Municipal Bond Index covers the U.S. dollar-denominated, long-term tax-exempt bond market with four main sectors: state and local general obligation. bonds, revenue bonds, insured bonds, and pre-refunded bonds. The BC US TIPS Index is an unmanaged market index made up of U.S. Treasury Inflation Linked Index securities. The BC U.S. Government Bond Index is a market value-weighted index of U.S. Government fixed-rate debt issues with maturities of one year or more. The BC ABS Index is a market value-weighted index that covers fixed-rate assetbacked securities with average lives greater than or equal to one year and that are part of a public deal; the index covers the following collateral types; credit cards, autos, home equity loans, stranded-cost utility (rate-reduction bonds), and manufactured housing. The BC Global Aggregate Index is composed of three sub-indices; the U.S. Aggregate Index, Pan-European Aggregate Index, and the Asian-Pacific Aggregate Index. In aggregate the index is created to be a broad-based measure of the performance of investment grade fixed rate debt on a global scale. The BC US Corporate Long Aa Index is an unmanaged index representing public obligations of U.S. corporate and specified foreign debentures and secured notes with a remaining maturity of 10 years or more. The BC U.S. Corporate High-Yield Index measures the market of USD-denominated, non-investment grade, fixed-rate, taxable corporate bonds. The BC intermediate Corporate Index includes dollar-denominated debt from U.S. and non-U.S. industrial, utility, and financial institutions issuers with a duration of 1-10 years. The BC U.S. Treasury Long Index is an unmanaged index representing public obligations of the U.S. Treasury with a remaining maturity of one year or more. The BC U.S. Government 10 Year Treasury Index measures the performance of U.S. Treasury securities that have a remaining maturity of less than 10 years. The BC BAA Corporate Index measures the performance of the taxable Baa rated fixed-rate U.S. dollar-denominated corporate bond market. The BC Global Treasury ex US Index includes government bonds issued by investment-grade countries outside the United States, in local currencies, that have a remaining maturity of one year or more and are rated investment grade or higher. The BC Emerging Market Bond Index is an unmanaged index that total returns for external-currency-denominated debt instruments of the emerging markets. The BC U.S. Securitized Bond Index is a composite of asset-backed securities, collateralized mortgage-backed securities (ERISA-eligible) and fixed rate mortgage-backed securities. The BC Quality Distribution AAA, B, and CC-D Indices measure the respective credit qualities of U.S. corporate and specified foreign debentures and secured notes. The BC Universal Index represents the union of the U.S. Aggregate Index, the U.S. High Yield Corporate Index, the 144A Index, the Eurodollar Index, the Emerging Markets Index, and the non-ERISA portion of the CMBS Index. The BC 1-3 Year Government Credit Index is an unmanaged index considered representative of performance of short-term U.S. corporate bonds and U.S. government bonds with maturities from one to three years. The BC 1-5 Year Government Credit Index is an unmanaged index considered representative of performance of short-term U.S. corporate bonds and U.S. government bonds with maturities from one to five years. The BC Long-term Government Index is an unmanaged index reflecting performance of the long-term government bond market. The BC Intermediate Aggregate Index measures the performance of intermediate-term investment grade bonds. The BC Intermediate 1-3 Year Government/Credit Index measures the performance of U.S. Dollar denominated U.S. Treasuries, government-related and investment grade U.S. corporate securities that have a remaining maturity of greater than one year and less than ten years. The BC U.S. 1-3 Year Government Bond Index is composed of treasury bond and agency bond and agency bond indices that have maturities of one to three years. The BC U.S. 1-5 Year Government Bond Index is composed of treasury bond and agency bond and agency bond indices that have maturities of one to five years. The BC 1-3 Year US Treasury Index measures the performance of U.S. Treasury securities that have a maturity between 1 to 3 years. The BC Government Credit Index measures the performance of U.S. Government and comporate bonds rated investment grade or better. with maturities of at least one year. The BC High Yield Index covers the universe of fixed rate, non-investment grade debt. Pay-in-kind (PIK) bonds, Eurobonds, and debt issues from countries designated as emerging markets (e.g., Argentina, Brazil, Venezuela, etc.) are excluded, but Canadian and global bonds (SEC registered) of issuers in non-EMG countries are included. Original issue zeroes, step-up coupon structures, and 144-As are also included. The BC Intermediate Government Index measures the performance of intermediate U.S. government securities. The BC Intermediate Government/Credit Bond Index measures the performance of intermediate term U.S. government and corporate bonds. The BC U.S. Long Term Corporate Index measures the performance of investment-grade, fixed-rate, taxable securities issued by industrial, utility, and financial companies, with maturities greater than 10 years. The BC Global Credit Hedged USD Index contains investment grade and high yield credit securities from the Multiverse represented in US Dollars on a hedged basis. The BC Long A+ U.S. Credit Index measures the performance of investment grade corporate debt and agency bonds that are dollar denominated and have a maturity of greater than 10+ years. The BC U.S. Gov/Credit; 5-10 Year Index includes all medium and larger issues of U.S. government, investment-grade corporate, and investment-grade international dollar-denominated bonds that have maturities between 5 and 10 years and are publicly issued.

The Cambridge U.S. Private Equity Index Is a representation of returns for over 70% of the total dollars raised by U.S. leveraged buyout, subordinated debt and special situation managers from 1986 to December 2007. Returns are calculated based on the pooled time weighted return and are net of all fees. These pooled means represent the end to end rate of return calculated on the aggregate of all cash flows and market values reported by the general partners of the underlying constituents in the quarterly and annual reports. Please Note: the performance of this index lags by 1 quarter.



The Bank of America (BofA) Merrill Lynch (ML) 91-day T-bill Index includes U.S. Treasury bills with a remaining maturity from 1 up to 3 months. The BofA ML U.S. High Yield Master II Indices track the performance of below investment grade US Dollar Denominated corporate bonds publicly issued in the US market. Qualifying bonds have at least one year remaining term to maturity, are fixed coupon schedule and minimum outstanding of \$100 million. The BofA ML All US Convertibles Index consists of convertible bonds traded in the U.S. dollar denominated investment grade and non investment grade convertible securities sold into the U.S. market and publicly traded in the United States. The BofA ML US Corp & Govt 1-3 Yrs Index tracks the performance of U.S. dollar-denominated investment grade government and corporate public debt issued in the U.S. domestic bond market with at least 1 yr and less than 3 yrs remaining to maturity, including U.S. Treasury, U.S. agency, foreign government, supranational and corporate securities. The BofA ML U.S. High-Yield BB-B Constrained Index is a modified market capitalization—weighted index of U.S. dollar-denominated, below-investment-grade corporate debt publicly issued in the U.S. domestic market. The BofA Merrill Lynch US Year Treasury 1-3 Year Index tracks the performance of the direct sovereign debt of the U.S. Government having a maturity of at least one year and less than three years. The BofA ML Treasuries 1 Year Index tracks the performance of the direct sovereign debt of the U.S. Fixed Rate CMBS Index including all securities rated AAA. The BofA ML U.S. Fixed Rate CMBS Index represents the London interbank offered rate (LIBOR) with a constant 3-month average maturity.

The Citi Select MLP Index is a USD denominated, price return index, comprised of the common units of up to 30 of the most liquid master limited partnerships in the Energy Sector. The Citigroup World Government Bond Index (WGBI) 1-5 Year Hedged USD Index is a comprehensive measure of the total return performance of the government bond markets of approximately 22 countries with maturities ranging from one to five years. The Citigroup WGBI Index is a market capitalization weighted bond index consisting of the government bond markets of the multiple countries. The Citigroup WGBI ex US Index is a market capitalization weighted bond index consisting of the government bond markets of the multiple countries, excluding the U.S.. The Citigroup 3-Month U.S. Treasury Bill Index performance is an average of the last 3-Month Treasury Bill issues.

The NCREIF Property Index (NPI) represents quarterly time series composite total rate of return measure of a very large pool of individual commercial real estate properties acquired in the private market. The index represents apartments, hotels, industrial properties, office buildings and retail properties which are at least 60% occupied and owned or controlled, at least in part by tax-exempt institutional investors or its designated agent. In addition these properties that are included must be investment grade, non-agricultural and income producing and all development projects are excluded. Constituents included in the NPI be valued at least quarterly, either internally or externally, using standard commercial real estate appraisal methodology. Each property must be independently appraised a minimum of once every three years. Please Note: the performance of this index lags by 1 quarter. The NCREIF Timberland Index is a quarterly time series composite return measure of investment performance of a large pool of individual timber properties acquired in the private market for investment purposes only.

The Ibbotson Intermediate Government Bond Index is measured using a one-bond portfolio with a maturity near 5 years.

The JP Morgan Emerging Markets Bond Index Plus (EMBI+) Index tracks total returns for traded external debt instruments (external meaning foreign currency denominated fixed income) in the emerging markets. The JPMorgan GBI Global ex-US Index represents the total return performance of major non-U.S. bond markets.

The HFRI Funds of Funds Index (HFRI FOF) is an equal weighted index designed to measure the performance of hedge fund of fund managers. The more than 800 multi-strategy constituents are required to have at least \$50 million in assets under management and a trading track record spanning at least 12 months. The index includes both on and offshore funds and all returns are reported in USD. HFR Relative Value Index tracks investment managers who maintain positions in which the investment thesis is predicated on realization of a valuation discrepancy in the relationship between multiple securities. Managers employ a variety of fundamental and quantitative techniques to establish investment theses, and security types range broadly across equity, fixed income, derivative or other security types. Fixed income strategies are typically quantitatively driven to measure the existing relationship between instruments and, in some cases, identify attractive positions in which the risk adjusted spread between these instruments represents an attractive opportunity for the investment manager. RV position may be involved in corporate transactions also, but as opposed to ED exposures, the investment thesis is predicated on realization of a pricing discrepancy between related securities, as opposed to the outcome of the corporate transaction. HFRI Fund of Funds Conservative Index is an equal-weighted index representing funds or funds that invest with multiple managers focused on consistent performance and lower volatility via absolute strategies. HFRI ED: Merger Arbitrage strategies which employ an investment process primarily focused on opportunities in equity and equity related instruments of companies which are currently engaged in a corporate transaction.



The FTSE All-World ex US Index comprises large and midcap stocks providing coverage of developed and emerging markets, excluding the US. The FTSE NAREIT Developed Index is a global market capitalization weighted index composed of listed real estate securities from developed market countries in North America, Europe, and Asia. The FTSE NAREIT Developed ex U.S. Index is a global market capitalization weighted index composed of listed real estate securities from developed market countries in North America, Europe, and Asia, excluding the U.S.. The FTSE High Dividend Yield Index comprises stocks that are characterized by higher-than average dividend yields, and is based on the US component of the FTSE Global Equity Index Series (GEIS). The FTSE NAREIT All REITs Index is a market capitalization—weighted index that is designed to measure the performance of all tax—qualified Real Estate Investment Trusts (REITs) that are listed on the New York Stock Exchange, the American Stock Exchange, or the NASDAQ National Market List. The FTSE NAREIT Equity REIT Index is an unmanaged index reflecting performance of the U.S. real estate investment trust market.

The Consumer Price Index (CPI) is an inflationary indicator that measures the change in the cost of a fixed basket of products and services, including housing, electricity, food, and transportation. The CPI is published monthly. Please Note: the performance of this index lags by 1 month.

The Credit Suisse Leveraged Loan Index is a market value—weighted index designed to represent the investable universe of the U.S. dollar—denominated leveraged loan market.

The Dow Jones (DJ) UBS Commodity Index measures the performance of the commodities market. It consists of exchange-traded futures contracts on physical commodities that are weighted to account for the economic significance and market liquidity of each commodity. The DJ U.S. Total Stock Market Index is an all-inclusive measure composed of all U.S. equity securities with readily available prices. The DJ U.S. Completion Total Stock Market Index is a subset of the DJ U.S. Total Stock Market Index that excludes components of the S&P 500. The Dow Jones U.S. Select Real Estate Securities Index is a float-adjusted market capitalization—weighted index of publicly traded real estate securities such as real estate investment trusts (REITs) and real estate operating companies (REOCs).

The Dow Jones Target Date (Today, 2010, 2015, 2020, 2025, 2030, 2035, 2040, 2045, 2050, 2055) Indices were created to benchmark portfolios of stocks, bonds and cash. Each index is made up of composite indices representing these three asset classes. The asset class indices are weighted differently within each target date index depending on the time horizon. Each month, the allocations among the asset class indices are rebalanced to reflect an increasingly conservative asset mix.

The Morningstar Lifetime Allocation Index series consists of 13 indexes (Income, 2000, 2005, 2010, 2015, 2020, 2025, 2030, 2035, 2040, 2045, 2050, 2055) available in three risk profiles: aggressive, moderate, and conservative. The indexes are built on asset allocation methodologies developed by Ibbotson Associates, a leader in asset allocation research and a Morningstar company since 2006. The Indexes provide pure asset-class exposure to global equities, global fixed-income, commodities, and Treasury Inflation-Protected Securities (TIPS) by using existing Morningstar indexes as allocation building blocks. The portfolio allocations are held in proportions appropriate to the U.S. investor's number of years until retirement. The Conservative, Moderate and Aggressive risk profiles are for investors who are comfortable with below-average exposure to equity market volatility, investors who are comfortable with average exposure to equity market volatility, respectively.



Appendix

These reports are not to be construed as an offer or the solicitation of an offer to buy or sell securities mentioned herein. Information contained in these reports are based on sources and data believed reliable. The information used to construct these reports was received via a variety of sources. These reports are for informational purposes only and are not intended to satisfy any compliance or regulatory conditions set forth by any governing body of the securities industry. These reports do not take the place of any brokerage statements, any fund company statements, or tax forms. You are urged to compare this report with the statement you receive from your custodian covering the same period. Differences in positions may occur due to reporting dates used and whether certain assets are not maintained by your custodian. There may also be differences in the investment values shown due to the use of differing valuation sources and methods Past performance is no guarantee of future results. Investing involves risk, including risk of loss. Diversification does not ensure a profit or guarantee against loss.

This evaluation report has been prepared for the exclusive use of a specific client and no part of it may be used by any investment manager without permission of that client and Hartland & Co.

Evaluation of investment management contractors covers both quantitative and qualitative aspects. In addition to the investment performance evaluation, we monitor ownership structure, track key-employee information, and hold regular meetings with each investment management organization employed by our clients.

The data presented in this report have been calculated on a time-weighted rate of return basis. All returns are net of investment advisory fees, unless otherwise labeled.

Gross of fee returns do not reflect the deduction of investment advisory fees. Actual returns will be reduced by investment advisory fees and other expenses that may be incurred in the management of the account.

The performance data shown represent past performance. Past performance is not indicative of future results. Current performance data may be lower or higher than the performance data presented.

Returns for periods longer than one year are annualized. Each number is independently rounded.

A current copy of Hartland & Co.'s ADV-Part 2 is available to all clients upon request.

